Aon Risk Solutions Global Risk Consulting Actuarial and Analytics

Pennsylvania Insurance Department – Bureau of Special Funds

Actuarial Analysis for the Underground Storage Tank Indemnification Fund and the Tank Installers Indemnification Program

As of June 30, 2012

Issue Date - November 14, 2012

555 East Lancaster Avenue Suite 300 Radnor, PA 19087-5159 tel: 610.834.2100 • fax: 610.834.2176 • www.aon.com





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I. Introduction

Purpose

Aon Global Risk Consulting (AGRC) has been retained by the Pennsylvania Department of General Services (PA DGS) on behalf of the Pennsylvania Insurance Department, Bureau of Special Funds (PA BSF) to provide an actuarial review of the Underground Storage Tank Indemnification Fund (USTIF) and the Tank Installers' Indemnification Program (TIIP) as of June 30, 2012.

The estimated liabilities and projections included in this report are intended to be used to support the management of the USTIF and TIIP. These estimates are based on data valued as of June 30, 2012.

Background

The Underground Storage Tank Indemnification Fund began operation in February 1994 with the purpose of helping underground storage tank owners and operators comply with financial responsibility requirements established by the Federal Environmental Protection Agency (EPA) in the event of a regulated substance release from an eligible underground storage tank (UST). The USTIF also manages the Tank Installers' Indemnification Program which provides coverage to tank installers.

The USTIF is funded by the payment of capacity and throughput fees on regulated substances by tank owners and operators. The USTIF also receives revenue income from investments and other items. The TIIP is funded by the payment of annual certified company fees and tank installer activity fees by certified tank installer companies.

The USTIF issued a \$100mln loan to the Commonwealth of Pennsylvania on October 15, 2002 (General Fund Loan). The loan deadline for repayment is currently 2014.

Scope

The specific scope of our analysis is to provide the following:

- a. Estimate the unpaid loss and allocated loss adjustment expense (ALAE) as of June 30, 2012 for USTIF. The estimates will be provided on a net basis with respect to USTIF's limits and deductibles. Estimates will be provided on both a discounted and undiscounted basis. The interest rates used for discounting the unpaid losses was provided by PA BSF. A review of the appropriateness of the discount rate is outside of scope for this review.
- b. Evaluate the financial status of the USTIF as of June 30, 2012.
- c. Recommend fees for USTIF based on the Underground Storage Tank Indemnification Board (Board) requirements.



- d. Prepare a cash flow report for USTIF that projects payments and investment income through the twenty year period beginning July 1, 2012. The sensitivity of the results to the underlying interest rate assumption will also be tested. Pro forma balance sheets and income statements will be prepared for this period.
- e. Project the annual TIIP underwriting income for the ten year period beginning July 1, 2012.

<u>Scope Limitation</u>: The estimates included in this report do not include a provision for long-term monitoring expenses associated with claims having an environmental covenant. These types of claims have Post Remedial Care Plans (PRCP) that could require site monitoring to be performed for a period of up to 25 years. We have discussed this exposure with management and the Fund's third party administrator. Although no information is currently available, data collection procedures are being implemented to track these costs going forward.

* * * * * *

We, Charles B. Kullmann, Jay Matthew South and Donald Riggins are members of the American Academy of Actuaries and meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein.

We performed this analysis using generally accepted actuarial principles and in accordance with all relevant Actuarial Standards of Practice.

Please contact us if you have any questions regarding this report.

Respectfully submitted,

Aon Global Risk Consulting

Charles B. Kullmann, PhD, FCAS, MAAA Associate Director & Actuary

+1.610.834.2215

Charles.Kullmann@aon.com

Jay Matthew South, FCAS, MAAA Associate Director & Actuary

+1.610.834.2291

Matthew.South@aon.com

Donald Riggins, FCAS, MAAA, CPCU

Associate Director & Actuary

+1.410.309.4539

Donald.Riggins@aon.com



II. Conditions and Limitations

Inherent Uncertainty

Actuarial calculations produce estimates of inherently uncertain future contingent events. We believe that the estimates provided represent reasonable provisions based on the appropriate application of actuarial techniques to the available data. However, there is no guarantee that actual future payments will not differ from estimates included herein.

Extraordinary Future Emergence

Our projections make no provision for the extraordinary future emergence of losses or types of losses not sufficiently represented in the historical data or which are not yet quantifiable.

Data Reliance

In conducting this analysis, we relied upon the provided data without audit or independent verification; however, we reviewed it for reasonableness and consistency. Any inaccuracies in quantitative data or qualitative representations could have a significant effect on the results of our review and analysis.

Discounting

The uncertainty inherent in the discounted unpaid loss estimates is greater than the uncertainty in the undiscounted loss estimates. This is because undiscounted liabilities normally contemplate an implicit risk margin for the variability in the loss estimation process (e.g., underor over-estimating). Discounting takes away this implicit risk margin and would subject the unpaid loss estimates to additional risks such as yields on the investment portfolio and the timing risk. Future loss payments could occur more or less rapidly than expected due to random variations and the timing of large claim payments. We made no adjustment to account for these risk margins. The interest rates used for discounting the unpaid losses was provided by PA BSF. A review of the appropriateness of the discount rate is outside of scope for this review.

Use and Distribution

Use of this report is limited to PA BSF for the specific purpose described in the Introduction section. Other uses are prohibited without an executed release with Aon.

Distribution by PA BSF is unrestricted. We recognize that this report may be distributed to third parties. We request that Aon be notified of further distribution of this report. The report should only be distributed in its entirety including all supporting exhibits.



III. Executive Summary

Summary of Results

I. Estimated Outstanding Loss and ALAE for USTIF as of June 30, 2012

The following table summarizes the estimated outstanding loss and ALAE for USTIF as of June 30, 2012. Please see the Observation/Findings section of this report for more details.

Est	imated Unpaid Los	s and ALAE at 6/30/20)12
(1)	(2)	(3)	(4)
Report Year Beginning 1/1:	Estimated Ultimate Loss and ALAE	Paid Loss and ALAE	Estimated Total Outstanding as of 6/30/2012
1994	\$18,558,887	\$16,710,120	\$1,848,767
1995	51,597,604	44,481,220	7,116,384
1996	65,941,150	54,782,889	11,158,261
1997	83,514,026	69,868,218	13,645,808
1998	118,233,467	96,878,133	21,355,334
1999	141,602,488	111,635,611	29,966,877
2000	86,048,038	66,082,292	19,965,746
2001	101,129,408	73,282,030	27,847,378
2002	83,190,711	57,202,191	25,988,520
2003	53,332,706	34,547,270	18,785,436
2004	76,428,195	46,204,583	30,223,612
2005	56,778,185	31,679,023	25,099,162
2006	44,018,965	21,949,600	22,069,365
2007	50,820,417	23,018,153	27,802,264
2008	48,534,010	18,425,257	30,108,753
2009	49,894,500	13,864,095	36,030,405
2010	46,453,500	9,143,950	37,309,550
2011	53,406,698	3,592,947	49,813,751
1/1 - 6/30/2012	26,609,952	72,256	26,537,696
Total	1,256,092,904	793,419,838	462,673,066

II. Financial Position for USTIF as of June 30, 2012

The following table presents USTIF's estimated financial position as of June 30, 2012. The results are based on our ultimate loss and ALAE projections and the financial statement



information and projections provided by USTIF. Please see the Cash Flow and Actuarial Assumptions section of this report for more details.

Financial Position at 6/30/2012											
(1)	(2)	(3)	(4)								
Assets		Undiscounted	Discounted at 4%								
Cash and Invested As		\$142,766,399	\$142,766,399								
General Fund Loan R		67,500,000									
Interest receivable or	GF Loan	13,968,481	13,968,481								
Total Assets		224,234,880	224,234,880								
Liabilities											
Outstanding Loss and	d ALAE	462,673,066	369,193,539								
Other Liabilities		8,621,916	8,621,916								
Total Liabilities			377,815,455								
Surplus / (Deficit)		(247,060,102)	(153,580,575)								

The discounted financial position only discounts the outstanding loss and ALAE expense. The interest rate of 4% used for discounting was selected based on discussions with USTIF. The discounting assumes that there are sufficient assets available which have suitably scheduled maturities and/or adequate liquidity to meet the assumed cash flow and investment requirements. This is not the case based on the current projections as the discounted position corresponds to a deficit.

We have been asked to evaluate the sensitivity of the results to the interest rate used for discounting. The total Surplus / (Deficit) based on interest rates of 3.5% and 4.5% are as follows:

	Discounted at 3.5%	Discounted at 4.0%	Discounted at 4.5%
Surplus / (Deficit)	(163,317,732)	(153,580,575)	(144,297,475)



III. Recommendations Regarding USTIF Fees

On September 29, 2003 the Board established a fee setting objective that requires having positive Cash and Invested Assets for a projection period of at least five years. The following tables (Cash Flow Table 1.1 and 1.2) present ten year cash flow projections for the current fee structure under the two scenarios requested by USTIF. Scenario 1 assumes that the GF Loan principal will be paid in full by 2014. Scenario 2 assumes that the GF loan will be renegotiated in 2014 and that future principal payments will consist of \$5mln per year beginning in 2014. Under both scenarios, our model predicts that the five year requirement for positive Cash and Invested Assets will be met under the current fee structure (Capacity / Throughput fees of \$.0825 / \$.011). In other words, no fee increases are necessary under the assumptions underlying this analysis and the requirement that positive cash and invested assets be maintained over a five year time horizon. However, the deficit will continue to grow during this period.

				Cash Flow	Table 1.1									
		(GF Loan So	cenario 1: I	Full Paym	ent in 2014	4							
		Fee Str	ucture: 0.	0% Increas	e in Fees	Effective '	1/1/2013							
All Values in \$00	All Values in \$000's													
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)					
Fiscal Year Beginning	Initial Cash & Invested Assets	Fee Revenue	Loss & ALAE Payments	Investment Income at 4% per annum	Other Cash Flows	Total Cash Flow	Ending Cash and Invested Assets	Undiscounted Year End Deficit	Discounted Year End Deficit					
7/1/2012	142,766	60,300	(55,953)	5,611	(9,350)	608	143,374	(243,451)	(151,731)					
7/1/2013	143,374	59,922	(57,246)	5,566	(11,122)	(2,880)	140,494	(244,338)	(153,897)					
7/1/2014	140,494	59,547	(58,818)	7,090	72,789	80,608	221,102	(244,900)	(155,243)					
7/1/2015	221,102	59,174	(61,278)	8,572	(11,487)	(5,018)	216,084	(248,502)	(159,098)					
7/1/2016	216,084	58,804	(62,222)	8,373	(10,080)	(5,125)	210,959	(253,316)	(163,611)					
7/1/2017	210,959	58,436	(63,544)	8,121	(10,782)	(7,769)	203,190	(261,728)	(171,170)					
7/1/2018	203,190	58,071	(64,242)	7,782	(11,103)	(9,492)	193,699	(273,445)	(181,491)					
7/1/2019	193,699	57,709	(64,571)	7,382	(11,437)	(10,917)	182,782	(288,645)	(194,782)					
7/1/2020	182,782	57,349	(64,978)	6,923	(11,784)	(12,491)	170,291	(307,520)	(211,280)					
7/1/2021	170,291	56,992	(64,192)	6,425	(12,146)	(12,921)	157,370	(330,114)	(231,094)					
7/1/12-6/30/2	2 142,766	586,304	(617,043)	71,845	(26,502)	14,603	157,370	(330,114)	(231,094)					

Please see the exhibit "Pro Forma 1.3 - Cash Flow" for the continuation of this projection through 6/30/2032. The Cash and Invested Assets are expected to remain positive under the assumptions in Cash Flow Table 1.1 through 6/30/2028.

The cash flow projections under Scenario 2 are as follows:



	Cash Flow Table 1.2													
		GF	Loan Scen	ario 2: Rei	negotiate	Loan in 20	14							
	Fee Structure: 0.0% Increase in Fees Effective 1/1/2013													
All Values in \$000's	All Values in \$000's													
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)					
Fiscal Year Beginning	Initial Cash & Invested Assets	Fee Revenue	Loss & ALAE Payments	Investment Income at 4% per annum	Other Cash Flows	Total Cash Flow	Ending Cash and Invested Assets	Undiscounted Year End Deficit	Discounted Year End Deficit					
7/1/2012	142,766	60,300	(55,953)	5,611	(9,350)	0,608	143,374	(243,451)	(151,731)					
7/1/2013	143,374	59,922	(57,246)	5,566	(11,122)	(2,880)	140,494	(244,338)	(153,897)					
7/1/2014	140,494	59,547	(58,818)	5,540	(4,701)	1,568	142,062	(246,255)	(156,598)					
7/1/2015	142,062	59,174	(61,278)	5,511	(6,487)	(3,080)	138,983	(252,543)	(163,139)					
7/1/2016	138,983	58,804	(62,222)	5,389	(5,080)	(3,109)	135,874	(259,989)	(170,284)					
7/1/2017	135,874	58,436	(63,544)	5,217	(5,782)	(5,672)	130,202	(270,975)	(180,416)					
7/1/2018	130,202	58,071	(64,242)	4,963	(6,103)	(7,311)	122,890	(285,205)	(193,250)					
7/1/2019	122,890	57,709	(64,571)	4,650	(6,437)	(8,649)	114,241	(302,854)	(208,991)					
7/1/2020	114,241	57,349	(64,978)	4,281	(6,784)	(10,132)	104,109	(324,112)	(227,871)					
7/1/2021	104,109	56,992	(64,192)	3,877	(7,146)	(10,468)	93,640	(349,018)	(249,998)					
7/1/12 - 6/30/22	142,766	586,304	(617,043)	50,605	(68,992)	(49,126)	93,640	(349,018)	(249,998)					

The Cash and Invested Assets are expected to remain positive under the assumptions in Cash Flow Table 1.2 through 6/30/2027. Additional details regarding the scenario modeled in Cash Flow Table 1.2 are available upon request.

We have been asked to evaluate the sensitivity of these results to the interest rate used for discounting. The total combined results for 7/1/12 - 6/30/22 based on interest rates of 3.5% and 4.5% under each of the GF loan scenarios are as follows:



Cash	Cash Flow Results under Additional Investment Rates – 7/1/12 through 6/30/2022 Combined GF Loan Scenario 1: Full Payment in 2014													
	Fee Structure: 0.0% Increase in Fees Effective 1/1/2013													
All Values Shown in \$000's														
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)					
Interest Rate	Initial Cash & Invested Assets	Fee Revenue	Loss & ALAE Payments	Investment Income	Other Cash Flows	Total Cash Flow	Ending Cash and Invested Assets	Undiscounted Year End Deficit	Discounted Year End Deficit					
3.5%	142,766	586,304	(617,043)	61,354	(26,502)	4,113	146,879	(340,605)	(251,782)					
4.0%	142,766	586,304	(617,043)	71,845	(26,502)	14,603	157,370	(330,114)	(231,094)					
4.5%	142,766	586,304	(617,043)	82,818	(26,502)	25,576	168,343	(319,141)	(210,427)					

Cas	Cash Flow Results under Additional Investment Rates – 7/1/12 through 6/30/2022 Combined													
	GF Loan Scenario 2: Renegotiate Loan in 2014													
	Fee Structure: 0.0% Increase in Fees Effective 1/1/2013													
All Values Shown in \$000's														
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)					
Interest Rate	Initial Cash & Invested Assets	Fee Revenue	Loss & ALAE Payments	Invest. Income	Other Cash Flows	Total Cash Flow	Ending Cash and Invested Assets	Undiscounted Year End Deficit	Discounted Year End Deficit					
3.5%	142,766	586,304	(617,043)	43,108	(68,992)	(56,624)	86,143	(356,515)	(267,692)					
4.0%	142,766	586,304	(617,043)	50,605	(68,992)	(49,126)	93,640	(349,018)	(249,998)					
4.5%	142,766	586,304	(617,043)	58,480	(68,992)	(41,251)	101,515	(341,143)	(232,428)					

Although we have varied the interest rate in the above two tables, the GF Loan interest rate remains unchanged at 0.5% per annum.



IV. Alternative Fee Structures

As shown in the above cash flow projections, the deficit will continue to grow under the current fee structure. In order to ensure that the deficit does not grow over the ten year time horizon, the fees would have to be increased by approximately 12.3% under GF Loan scenario 1 and 15.1% under GF Loan scenario 2. Cash Flow Scenario 1 under the revised fee structure (+12.3%) is presented in the following table.

			<u>C</u>	ash Flow 1	able 2.1								
		G	F Loan Sc	enario 1: F	ull Payme	nt in 201	4						
	Fee Structure: 12.3% Increase in Fees Effective 1/1/2013 (\$.0926 / \$.0124)												
All Values Shown in	all Values Shown in \$000's												
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)				
Fiscal Year Beginning	Initial Cash & Invested Assets	Fee Revenue	Loss & ALAE Payments	Investment Income at 4% per annum	Other Cash Flows	Total Cash Flow	Ending Cash and Invested Assets	Undiscounted Year End Deficit	Discounted Year End Deficit				
7/1/2012 7/1/2013 7/1/2014 7/1/2015 7/1/2016 7/1/2017 7/1/2018 7/1/2019 7/1/2020 7/1/2021	142,766 147,154 151,938 240,470 243,645 246,995 247,995 247,576 246,050 243,280	64,006 67,288 66,866 66,447 66,032 65,619 65,209 64,802 64,398 63,997	(55,953) (57,246) (58,818) (61,278) (62,222) (63,544) (64,242) (64,571) (64,978) (64,192)	5,685 5,865 7,694 9,492 9,620 9,706 9,717 9,679 9,595 9,484	(9,350) (11,122) 72,789 (11,487) (10,080) (10,782) (11,103) (11,437) (11,784) (12,146)	4,388 4,784 88,531 3,175 3,350 0,999 (0,419) (1,527) (2,770) (2,856)	147,154 151,938 240,470 243,645 246,995 247,995 247,576 246,050 243,280 240,424	(239,671) (232,894) (225,532) (220,941) (217,280) (216,924) (219,568) (225,377) (234,531) (247,060)	(147,951) (142,453) (135,875) (131,537) (127,575) (126,365) (127,613) (131,514) (138,291) (148,040)				
7/1/12 - 6/30/22	142,766	654,665	(617,043)	86,537	(26,502)	97,657	240,424	(247,060)	(148,040)				

An alternative to a one-time fee increase at 1/1/2013 would be level annual fee increases during the ten year period. The annual increase required to keep the deficit from growing under GF Loan Scenario 1 is approximately 2.6%.

The Scenario 2 cash flow projections under the revised fee structure (+15.1%) are presented in the following table.



	Cash Flow Table 2.2													
		GF L	oan Scena	ario 2: Ren	egotiate L	oan in 2	014							
	Fee Structure: 15.1% Increase in Fees Effective 1/1/2013 (\$.0949 / \$.0127)													
All Values Shown in	II Values Shown in \$000's													
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)					
Fiscal Year Beginning	Initial Cash & Invested Assets	Fee Revenue	Loss & ALAE Payments	Investment Income at 4% per annum	Other Cash Flows	Total Cash Flow	Ending Cash and Invested Assets	Undiscounted Year End Deficit	Discounted Year End Deficit					
7/1/2012 7/1/2013 7/1/2014 7/1/2015 7/1/2016 7/1/2017 7/1/2018 7/1/2019 7/1/2020 7/1/2021	142,766 148,015 154,543 165,838 172,817 180,112 185,204 189,031 191,909 193,710	64,849 68,964 68,532 68,103 67,677 67,254 66,834 66,417 66,003 65,592	(55,953) (57,246) (58,818) (61,278) (62,222) (63,544) (64,242) (64,571) (64,978) (64,192)	5,702 5,933 6,282 6,640 6,920 7,163 7,338 7,469 7,561 7,633	(9,350) (11,122) (4,701) (6,487) (5,080) (5,782) (6,103) (6,437) (6,784) (7,146)	5,248 6,528 11,295 6,979 7,295 5,092 3,827 2,878 1,801 1,887	148,015 154,543 165,838 172,817 180,112 185,204 189,031 191,909 193,710 195,598	(238,810) (230,290) (222,479) (218,709) (215,750) (215,972) (219,065) (225,186) (234,510) (247,060)	(147,090) (139,848) (132,822) (129,305) (126,045) (125,414) (127,110) (131,323) (138,270) (148,040)					
7/1/12 - 6/30/22	142,766	670,225	(617,043)	68,642	(68,992)	52,831	195,598	(247,060)	(148,040)					

An alternative to a one-time fee increase at 1/1/2013 would be level annual fee increases during the ten year period. The annual increase required to keep the deficit from growing under GF Loan Scenario 2 is approximately 3.1%.

V. Projected Underwriting Income for TIIP

The projected TIIP underwriting income for the period 7/1/2012 through 6/30/2022 is presented in the following table. Based on these projections, the current fee schedule is not expected to generate sufficient revenue to cover projected losses and expenses for this 10 year period. The total fee revenue for the periods prior to 7/1/2012 is approximately \$3.3mln with total reported loss and paid ALAE expense for this period of approximately \$2.35mln.



TIIP Loss and Expense Projections Incurred by Fiscal Year												
(1) (2) (3) (4) (5)												
<u>Fiscal Year</u>	Total Revenue	Estimated Total Annual Cost	Underwriting Income	Cumulative Underwriting Income								
7/1/12 - 6/30/13 7/1/13 - 6/30/14 7/1/14 - 6/30/15 7/1/15 - 6/30/16 7/1/16 - 6/30/17 7/1/17 - 6/30/18 7/1/18 - 6/30/19 7/1/19 - 6/30/20 7/1/20 - 6/30/21 7/1/21 - 6/30/22	285,500 285,500 285,500 285,500 285,500 285,500 285,500 285,500 285,500 285,500	305,050 316,202 327,766 339,756 352,188 365,079 378,447 392,307 406,681 421,585	(19,550) (30,702) (42,266) (54,256) (66,688) (79,579) (92,947) (106,807) (121,181) (136,085)	(19,550) (50,252) (92,518) (146,774) (213,462) (293,041) (385,987) (492,795) (613,975) (750,061)								
Total	2,855,000	3,605,061	(750,061)									

Observations/Findings

The management of USTIF has initiated a number of cost containment initiatives and case reserving changes in recent years.

- An "early closing program" began in 2004 in which the PA BSF began working with the PA Department of Environmental Protection (DEP) to identify "stalled" sites and then putting them out for competitive bidding.
- A 60 day reporting requirement was instituted in 2003 (Pa Code 977.34) which requires that claims be filed with USTIF within 60 days after confirmation of the release or coverage will be denied.
- Fixed price contracts have been aggressively pursued since 2004. The process involves
 competitive bidding for the site assessment and remediation work. In addition to cutting
 costs, the use of fixed price contracts is expected to reduce the time required for claim
 closure.



- The EPA mandated tank upgrade (1998) and more frequent inspections by the DEP have served to reduce claim frequency. The mandated tank upgrade requires tank owners and operators to protect their tanks from corrosion and install spill-and-overflow prevention equipment. The owners and operators were given approximately ten years to comply with this requirement.
- USTIF modified its reserving philosophy in 2003. The current approach is to set-up a preliminary reserve of \$125K until claim eligibility is determined. Once eligibility is confirmed, the preliminary reserve is increased to \$175K. A more refined case reserve is then set within a year based on the specific circumstances of the claim.

These changes appear to be having a positive impact on USTIF's loss experience. We have observed the following in our review of the data:

- Claim frequency has declined significantly since 1999. Although there is year-to-year variability, the frequency rate appears to have leveled off beginning sometime around 2008. The number of filed claims during 2010 was especially low, whereas the last twelve months have seen elevated filing rates.
- There is evidence that claims are being closed more quickly and more recent periods have a higher percentage of paid loss to incurred loss compared to prior periods at the same age.
- The average expense cost per claim has been increasing. As noted above, PA BSF expects the increase in expense cost to lead to a reduction in indemnity costs. Although there is evidence that indemnity cost levels have been reduced, it's still early to draw a definitive conclusion from the loss data. We will continue to monitor the indemnity losses as they mature and evaluate the impact.



IV.Program Description

Pennsylvania's Underground Storage Tank Indemnification Fund began operation in February 1, 1994 with the purpose of assisting Pennsylvania tank owners in meeting their financial responsibilities due to releases from underground storage tanks.

The fund covers corrective action and third party liability costs on eligible claims for \$1,500,000 above a \$5,000 deductible for each per tank per occurrence. Claim payments are limited to \$1,500,000 per occurrence with an aggregate limit of \$1,500,000 or \$3,000,000, depending on whether an owner or operator has less than or more than 100 USTs, respectively. Prior to 1/2002, the limit was \$1,000,000 and prior to 1/1995, the deductible was \$10,000.

The Bureau of Special Funds sustains the operation of USTIF by means of the throughput and capacity fees paid by UST owners and operators, as well as the income generated from the investment of assets. The current throughput and capacity fees are \$0.011 per gallon and \$0.0825 per gallon, respectively. For the throughput fees, each distributor must assess the fee on regulated substance deliveries to regulated USTs. The bulk of throughput fees are generated by gasoline deliveries. For the capacity fee, the owner or operator of USTs storing heating oil, diesel fuel, kerosene, and used motor oil products must pay the annual fee per gallon of tank capacity. These fees have varied over time.

The Bureau of Special Funds also operates the Tank Installers' Indemnification Program to cover the financial liabilities for all certified Pennsylvania tank installers. TIIP went into effect on January 1, 2002. The same coverage as the tank owners is provided for installers. The current TIIP fee structure consists of activity and company fees. All certified companies must pay an annual fee of \$1,000. Activity fees are \$15 for tank removals and \$50 for installations or modifications.

The actuarial analysis for USTIF is in the main section of our review. The actuarial analysis for TIIP is provided in the Appendix.



V. Data

Our analysis was performed using historical loss and exposure information provided by USTIF and their third party claims administrator, ICF Consulting. It's our understanding that the loss data provided was net of all applicable limits and deductibles.

The data used in our analysis included the following:

USTIF Data

- Paid and incurred loss triangles valued as of 6/30/2012
- Paid ALAE expense triangles valued as of 6/30/2012
- Open, closed and reported claim count triangles valued as of 6/30/2012
- Detailed listing of fixed priced contracts
- Detailed claims listing underlying the triangles and valued as of 6/30/2012
- Fee history and number of registered tanks by year
- Financial Statements as of June 30, 2012
- Investment income and growth rate assumptions
- GF Loan repayment schedules
- Expected future ICF consulting costs

TIIP Data

- Detailed listing of all TIIP claims valued as of 6/30/2012
- Historical fee revenue by fiscal year
- Number of installations, major modifications & tank removals/closures by year
- Projected number of certified companies for 2012/13
- Projected Unallocated Loss Adjustment Expense (ULAE) for 2012/13
- Expected growth rate assumptions



VI. Actuarial Analysis

Overview

This analysis applies multiple actuarial reserving methods to arrive at a range of ultimate loss or ALAE indications by policy period. A final ultimate loss or ALAE estimate is selected based on a review of the indications under the methods considering the strengths and weaknesses of each method and the circumstances surrounding the data. Specifically, we employed the following actuarial methods:

- Paid Development Method (Loss and ALAE)
- Incurred Development Method (Loss Only)
- Reported Claim Count Development Method
- Incurred Generalized Cape Cod Method (Loss Only)
- Paid Generalized Cape Cod Method (Loss and ALAE)

A brief description of each method is provided in the following paragraphs.

Methods/Models of Estimating Unpaid Loss and ALAE Expense

Development Methods

The distinguishing characteristic of the development method is that ultimate estimates for each period are produced from recorded values assuming that future claims' development is similar to prior years' development. In this method, development triangles are used to track the development history of a specific group of claims. The underlying assumption in the development technique is that claims recorded to date will continue to develop in a similar manner in the future. That is, the development technique assumes that the relative change in a given year's claims from one evaluation point to the next is similar to the relative change in prior years' claims at similar evaluation points.

An implicit assumption in the development technique is that, for an immature policy year, the claims activity observed thus far tells you something about the claims activity yet to be observed. As a result, the development method is considered a method that is responsive to the known claims data. For instance, the paid development method tends to give a very high (or very low) estimate for an immature year with a very high (or very low) volume of payments. Other important assumptions of the development method include: consistent claim processing, a stable mix of types of claims, stable policy limits, and stable reinsurance (or excess insurance) retention limits throughout the experience period.

The development method is implemented using the following steps:



- 1. Compile the claims data in a development triangle to compare the movements in each prior period's data at equal age intervals.
- 2. Calculate Age-to-Age factors at each age for the historical periods.
- 3. Review the factors at each age and select the age factors that will apply in the future.
- 4. Select a tail factor that represents the development that will occur beyond the age horizon provided by the historical data.
- 5. Calculate the cumulative development factors ("Age-to-Ultimate" factors) by combining the incremental Age-to-Age factors.
- 6. Apply the Age-to-Ultimate factors to the claims data at the current valuation to arrive at the ultimate estimates.

Generalized Cape Cod Method

As discussed above, the development methods can be very responsive to the claims data. This may not be a desirable characteristic for immature years in which the claims data does not provide predictive value. This is particularly true for long-tailed lines of business such as environmental coverage types which are typically slow to develop. An alternative approach which is not responsive to the claims data would be to assume an a priori or predetermined ultimate outcome until the policy period's data becomes predictive. ("Expected Method").

The Generalized Cape Cod (GCC) Method can be thought of as a mixture of the Expected and Development approaches. The GCC method splits the ultimate estimate into two components: the known component and the expected unknown component. The split between the known and unknown components is determined by the development patterns identified in the development method. The inclusion of the expected unknown component adds stability to the method and the split based on the development pattern serves to add more or less stability based on the expected predictive value of the loss data.

The unknown component is estimated by combining the development method ultimate estimates from "nearby" periods after adjustments are made for differences in exposure and cost levels. For instance, the differences could be due to inflation, coverage changes or other environmental factors. When the GCC method is implemented, the weight given to nearby periods in the calculation of the unknown component is controlled by the value assigned to the Cape Cod decay factor. The differences in exposure and cost levels are controlled through the use of an exposure proxy and trend index.

Cash Flow and Actuarial Assumptions

The main assumptions of our USTIF cash flow and actuarial analyses follow; please see the Description of Appendix Exhibits section for details on the TIIP analysis.



- The future throughput revenue is difficult to project given the recent fluctuations in the price of oil. Our assumptions are based on the Energy Information Administration's (EIA) review of the Middle Atlantic projected motor gasoline consumption growth rate. The EIA provides an annual energy outlook which projects the consumption growth rate under a number of scenarios. Based on a review of the results, we have selected a long-term negative growth rate of 0.7%. The 2012/13 throughput revenue is expected to be \$54mln based on a review of the historical information and discussions with USTIF.
- The future number of registered tanks is expected to grow at a rate of 0% based on discussions with USTIF. As a result, the capacity fee growth rate is also assumed to be 0% in the absence of fee increases. The 2012/13 capacity fee revenue is expected to be \$6.3mln based on a review of the historical information and discussions with USTIF.
- The return on cash and invested assets is assumed to be 4% based on discussions with USTIF. We have also evaluated the sensitivity of the results to an increase or decrease in this rate of 0.5%.
- The DCED loan balance is now \$0.
- There is uncertainty regarding the principal payment schedule for the General Fund loan. We have been asked to model two scenarios. Scenario 1 assumes that the GF Loan principal will be paid in full by 2014. Scenario 2 assumes that the GF loan will be renegotiated in 2014 and that future principal payments will consist of \$5mln per year beginning in 2014. Under both scenarios, the interest rate applied to the outstanding loan balance and the interest receivable is assumed to be 0.5%. This rate is tied to a Treasury Fund and was provided by PA BSF.
- The expense inflation trend applicable to both claims administration and other expenses
 is assumed to be 4% based on discussions with USTIF. The other expense cost
 expectations for 2012/13 were selected based on a review of the financial statements
 and discussions with USTIF. Claims administration cost projections are discussed
 below.
- Our pro forma balance sheet includes a liability titled "other liabilities" which captures the
 estimated liability created by USTIF's four week lag in processing payments. The liability
 is set equal to 7.8% of the loss and ALAE payments for the prior twelve month period.
- The income and cash flow analyses include an item titled "DEP Assistance". These expected payments are a result of Senate Bill 722 passed in 2005. Section 5 of the act reads "The department may request the board to reimburse the department up to \$3mln annually for its cost related to investigating, determining responsibility, overseeing remediation and third party response and closing out cases of spills and leaks related to storage tanks beginning in fiscal year 2007-2008." There is considerable uncertainty in the expected payments related to this Bill due to their dependence on factors such as the number of claims, number of grants applied for, the amount of money received from the General Fund and the amount of Federal stimulus money. Based on discussions with USTIF, we have made the following assumptions: The annual costs for



Environmental, Pollution Prevention and Catastrophe Release are expected to be \$2.9mln in 2012/13. These costs are assumed to be level going forward. Administrative expenses are assumed to be \$0.9mln in 2012/13 with a future annual trend rate of 4%. Operational expenses are assumed to be \$1.7mln in 2012/13 with a future annual trend rate of 4%. As noted above, the annual operational expense costs are not to exceed \$3mln.

- USTIF provided estimated annual claims administration costs for the period 7/1/2012 through the end of our projection period. The current agreement with their TPA, ICF Consulting, has an effective date of 1/2007. Under that contract, ICF received a per claim payment for each open file ("takeover fee"). ICF was then entitled to additional takeover fees paid every other year based on the number of claims remaining open. These fees are in addition to vendor fees received for claim closures, new claims assigned and other administrative and miscellaneous charges. The impact of the takeover fees on TPA costs is that the costs will tend to be higher one year and then drop the following year with this two year pattern repeating. The estimated annual claims administration costs provided by USTIF follow this pattern out through the 2017 contract end date with each two year block repeating. Subsequently, a 4% annual expense trend is applied through the end of the projection period.
- The prospective frequency and severity trends were selected based on a review of the trends in the historical data and our actuarial estimates. The selected trend rates are as follows: claim frequency trend is 0%, loss severity trend is +3.5% and ALAE severity trend is +4.5%. These trend rates are applied to the selected 2012/13 claim severities and frequency rate to give the future loss and ALAE projections. Please see Pro Form Exhibit 8 for more details.
- The "other cash" item in the cash flow analysis represents recovery amounts from subrogation and Federal EPA / Coast Guard funds (catastrophic release sites). These values tend to vary quite a bit from year to year. For purposes of our analysis, we have assumed \$150,000 of other cash per year throughout the projection period. These values were selected based on discussions with USTIF and are intended to be placeholders which do not materially impact the results of our analysis.



VII. Description of Exhibits

Description of Exhibits - USTIF

In this section, we provide a description of the exhibits that support the USTIF loss and ALAE expense estimates. The exhibit discussion is presented in reverse order to match the natural flow of our analysis from data to estimates.

<u>Data Summary – Fixed Price Contracts Through Close (Exhibit 28)</u>

Exhibit 28 summarizes the number of fixed price contracts for each policy year. The counts shown are the incremental number of fixed price contracts entered into as of each age based on the contract date of each agreement. For instance, the year 2 value for 2005 represents the number of fixed price contracts entered into during the period from 1/1/2006 through 12/31/2006. Only fixed price contracts expected to result in claim closure are included in this exhibit.

Data Summary - Loss, ALAE Expense and Claim Counts (Exhibits 25 through 27)

Exhibit 27 provides a summary of the claim count data by status type as of 6/30/2012. The total number of claims has been at a lower level in recent periods. According to USTIF, some possible drivers of this decrease are the mandatory tank upgrade instituted in 1998, more frequent inspections by the DEP and the 60 day reporting requirement which began in 2003.

The total number of open claims at recent valuation dates is presented in Exhibit 26. The number of open claims as of each valuation date has been decreasing since 2006. The decrease appears to be driven by USTIF's transition to fixed-priced contracts as well as the effects of the early closing program that started in 2004. Under the latter, USTIF works with the DEP to identify "stalled" sites and then puts them out for competitive bidding.

Exhibit 25 summarizes the loss and ALAE expense data as of 6/30/2012. Both paid and case incurred loss is summarized. USTIF does not set case reserves for ALAE, so only paid ALAE expense is data is summarized.

<u>Data Summary - Supplemental Data Triangles (Exhibits 16 through 24)</u>

Exhibits 16 through 24 present the following data triangles:

- Average Paid ALAE (Exhibit 24)
- Ratio of Paid ALAE to Paid Loss (Exhibit 23)
- Average Case Outstanding Loss per Open Claim (Exhibit 22)
- Average Paid Loss per Closed Claim (Exhibit 21)
- Average Incurred Loss per Reported Claim (Exhibit 20)



- Ratio of Closed to Reported Claim Counts (Exhibit 19)
- Ratio of Paid Loss to Incurred Loss (Exhibit 18)
- Open Claim Counts (Exhibit 17)
- Closed Claim Counts (Exhibit 16)

Development Factors (Exhibits 11 through 15)

Exhibits 12 through 15 provide our review of the historical loss, ALAE expense and claim count development patterns. Age-to-Age development factors are selected at each age based on a review of the data and our actuarial judgment. Age-to-Ultimate factors are then computed by combining the Age-to-Age factors multiplicatively. The specific reviews are as follows:

- Paid ALAE Expense Development Factors (Exhibit 15)
- Reported Claim Count Development Factors (Exhibit 14)
- Paid Loss Development Factors (Exhibit 13)
- Incurred Loss Development Factors (Exhibit 12)

Exhibit 11 summarizes the selected cumulative development factors based on these reviews.

Generalized Cape Cod Method - Paid ALAE (Exhibit 10)

Exhibit 10 presents the estimated ultimate ALAE using the GCC method applied to the paid ALAE expense. We use the ultimate loss estimates from Exhibit 2 as the exposure proxy for this analysis. The exposure proxy is adjusted for the change in exposure associated with the coverage limit increase occurring in 2002. This adjustment is based on an increased limit adjustment factor (ILF) selected based on a review of the available data.

Paid ALAE Development Method (Exhibit 9)

The paid ALAE development method is presented in Exhibit 9. The paid ALAE development factors at each age are multiplied by the actual paid ALAE as of 6/30/2012 to estimate the ultimate ALAE expense.

Summary of Ultimate ALAE Indications (Exhibit 8)

Exhibit 8 summaries the estimated ultimate ALAE using the Paid Development method and the Cape Cod method. The ultimate ALAE expense is then selected by policy period based on a review of the indications and our actuarial judgment.

Reported Claim Count Development Method (Exhibit 7)



The Reported Claim Count Development method is presented in Exhibit 7. The claim count development factors at each age are multiplied by the actual claim counts as of 6/30/2012 to estimate the ultimate number of claims. Policy periods are on a claims-made basis, so only the most recent period is subject to development. The ultimate number of claims is used as the exposure proxy for the Generalized Cape Cod loss methods.

Generalized Cape Cod Method - Paid Loss (Exhibit 6)

Exhibit 6 presents the estimated ultimate loss using the GCC method applied to paid loss. We use the ultimate claim count estimates from Exhibit 7 as the exposure proxy for this analysis. The exposure proxy is adjusted for the change in exposure associated with the coverage limit increase occurring in 2002. This adjustment is based on an increased limit adjustment factor selected based on a review of the available data.

Generalized Cape Cod Method - Reported Loss (Exhibit 5)

Exhibit 5 presents the estimated ultimate loss using the GCC method applied to reported loss. We use the ultimate claim count estimates from Exhibit 7 as the exposure proxy for this analysis. The exposure proxy is adjusted for the change in exposure associated with the coverage limit increase occurring in 2002. This adjustment is based on an increased limit adjustment factor selected based on a review of the available data.

Paid Loss Development Method (Exhibit 4)

The Paid Loss Development method is presented in Exhibit 4. The paid loss development factors at each age are multiplied by the actual paid loss as of 6/30/2012 to estimate the ultimate loss.

Incurred Loss Development Method (Exhibit 3)

The Incurred Loss Development method is presented in Exhibit 3. The incurred loss development factors at each age are multiplied by the actual incurred loss as of 6/30/2012 to estimate the ultimate loss.

Summary of Ultimate Loss Indications (Exhibit 2)

Exhibit 2 summaries the estimated ultimate loss using the Development methods and the GCC methods. The ultimate loss is then selected by policy period based on a review of the policy year indications and our actuarial judgment.

Summary of Estimated Loss and ALAE Expense Reserves (Exhibit 1)

Exhibit 1(a) summarizes the ultimate loss estimates and presents the corresponding paid, unpaid, reported and unreported loss components. Exhibit 1(b) summarizes the ultimate ALAE expense estimates and presents the corresponding paid and unpaid expense components.

Description of Pro Forma Exhibits - USTIF



In this section, we provide a description of the exhibits that support the balance sheet, income statement and cash flow statement as of June 30, 2012 and the subsequent twenty year financial projections.

Paid Loss & ALAE (Pro Forma 13)

Pro Forma 13 provides a summary of the paid loss, paid ALAE and the combined total by policy period. The values shown are taken directly from Exhibit 25.

Summary of Estimated Ultimate Loss & ALAE (Pro Forma 12)

Pro Forma 12 provides a summary of the estimated ultimate loss, estimated ultimate ALAE and the combined total by policy period. The values shown are taken directly from Exhibit 2 and Exhibit 8.

Estimated Payment Pattern (Pro Forma 10 and Pro Forma 11)

Pro Forma Exhibit 11 presents our review of the historical loss & ALAE payments. The payment percentages shown in the bottom triangle are stated relative to the ultimate loss and ALAE for each policy period. The selected payment pattern is based on a review of the data values and our professional judgment. The selected pattern is summarized in Pro Forma Exhibit 10. An interpolated pattern is also presented for ages other than those presented in Pro Forma Exhibit 11

Frequency and Severity Trend Selections (Pro Forma 9)

Pro Forma Exhibit 9 presents the historical claim frequency, average loss severity and average ALAE severity values implied by our estimates. Trend rates are selected based on a review of the empirical trends and our professional judgment. The selected trend rates are used to project ultimate loss and ALAE for the future periods.

Projected Ultimate Loss & ALAE for Future Periods (Pro Forma 7 and Pro Forma 8)

Pro Forma Exhibit 8 presents the selection of the 2012/13 ultimate claim frequency, ultimate loss severity and ultimate ALAE severity. The selections are based on a review of the historical statistics trended to 2012/13 frequency and cost levels.

Pro Forma Exhibit 7 presents the loss and ALAE projections for the period July 1, 2012-13 through July 1, 2031-32. The projections are based on the assumptions in Pro Forma Exhibit 8 and Pro Forma Exhibit 9.

Projected Payments for Unpaid Loss and ALAE at 6/30/2012 (Pro Forma 3 & Pro Forma 5)

Pro Forma Exhibit 5 computes the loss and ALAE payment patterns for each historical period based on the payment patterns selected in Pro Forma Exhibit 10. Pro Forma Exhibit 3 applies these patterns to the unpaid loss as of 6/30/2012 to project the payment streams for the unpaid loss and ALAE as of 6/30/2012.



Projected Payments of Loss and ALAE for Future Periods (Pro Forma 4 & Pro Forma 6))

Pro Forma Exhibit 6 computes the loss and ALAE payment patterns for each future period based on the payment patterns presented in Pro Forma Exhibit 10. Pro Forma Exhibit 4 applies these patterns to the future loss and ALAE projections to estimate the payment streams for the loss and ALAE associated with the future exposure periods.

Fee Revenue Summary and Projections (Pro Forma 2)

Pro Forma Exhibit 2 summarizes the capacity fees and throughput fees for the historical years. The fees are then restated at current rate levels. Based on review of these values, the 2012/13 expected revenue level is selected.

Cash Flow Statement (Pro Forma 1.3)

Pro Forma Exhibit 1.3 provides the Cash Flow Statements for fiscal year beginning July 1, 2012 through July 1, 2031 based on our analysis. The projections assume that the current fee structure will be in effect during the entire period and that the GF Loan will be paid in full by 2014. A summary of the results under other fee structures are included in the Executive Summary.

Income Statement (Pro Forma 1.2)

Pro Forma Exhibit 1.2 provides the Income Statements for each fiscal year beginning July 1, 2012 through July 1, 2031 based on our analysis. The projections assume that the current fee structure will be in effect during the entire period and that the GF Loan will be paid in full by 2014. A summary of the results under other fee structures are included in the Executive Summary.

Balance Sheet (Pro Forma 1.1)

Pro Forma Exhibit 1.1 provides the Balance Sheet Statements for each fiscal year ending June 30, 2012 through June 30, 2032 based on our analysis. The projections assume that the current fee structure will be in effect during the entire period and that the GF Loan will be paid in full by 2014. A summary of the results under other fee structures are included in the Executive Summary.

Description of Appendix Exhibits - TIIP

In this section, we provide a description of the exhibits that support the projected annual TIIP underwriting income for the ten year period beginning July 1, 2012.

Exposure Summary (Appendix Exhibit 6)

Appendix Exhibit 6 summarizes the historical fee revenue and the number of tank removals, modifications and installations by period. The number of activities is projected for the 2012/13 period based on a review of the data and discussions with TIIP representatives.



Summary of Claims Data (Appendix Exhibit 5)

Appendix Exhibit 5 provides a summary of the detailed TIIP claims data valued as of June 30, 2012. There have been twenty three filed claims since 2002 with nine claims open or on appeal. The total reported loss & paid ALAE expense is approximately \$2.35mln.

Estimated Loss Rate (Appendix Exhibit 4)

Appendix Exhibit 4 provides the support for our selected 2012/13 loss rate. The loss rate represents the expected ultimate loss per installed tank for the 2012/13 policy year. The estimation procedure is based on methods similar to those used in the USTIF analysis. Once the ultimate loss estimates are derived by policy year, they are trended to adjust for differences in cost levels and expressed relative to the exposure base (number of installed tanks). The 2012/13 loss rate is selected based on a review of the indications and our professional judgment.

Revenue Projections for 2012/13 (Appendix Exhibit 3)

The projected revenue for 2012/13 is based on the current fee structure and the projected number of activities / licensed companies is presented in Appendix Exhibit 3.

Loss and Expense Projections (Appendix Exhibit 2)

Appendix Exhibit 2 presents the loss and expense projections for the period 7/1/2012 through 6/30/2022. The number of tanks installed is expected to trend forward at 0% based on discussions with TIIP representatives. The loss estimates are based on the loss rate selected in Appendix Exhibit 4. The annual ALAE expense costs are assumed to be at the same levels (relative to loss) as those implied in the USTIF projections. The estimated ULAE expense expectations were provided by TIIP.

Summary of Results (Appendix Exhibit 1)

The revenue and loss and expense projections are combined and summarized in Appendix Exhibit 1.



VIII. Exhibits



USTIF Loss Fund Experience @ 06/30/12 Balance Sheet (Under Current Fee Structure) General Fund Loan Scenario #1: Full Payment in 2014

(1)		(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
	as of:	6/30/12	6/30/13	6/30/14	6/30/15	6/30/16	6/30/17	6/30/18	6/30/19	6/30/20	6/30/21	6/30/22
Cash & Invested Assets DCED Loan Receivable		142,766,399	143,374,273	140,494,177	221,102,067	216,083,755	210,958,835	203,190,186	193,698,614	182,781,547	170,290,687	157,369,543
General Fund Loan Receivable		67,500,000	67,500,000	67,500,000	-	-	-					
Interest Receivable on GF Loan		13,968,481	14,375,823	14,785,203	-	-	-					
Total Assets		224,234,880	225,250,096	222,779,380	221,102,067	216,083,755	210,958,835	203,190,186	193,698,614	182,781,547	170,290,687	157,369,543
Loss Outstanding		462,673,066	460,336,699	458,652,670	457,413,983	455,806,298	455,421,880	455,962,097	458,133,203	462,390,055	468,742,557	478,476,737
Other Liabilities		8,621,916	8,364,313	8,465,199	8,587,786	8,779,652	8,853,294	8,956,423	9,010,888	9,036,535	9,068,318	9,006,955
Total Liabilities		471,294,982	468,701,011	467,117,870	466,001,769	464,585,950	464,275,174	464,918,520	467,144,091	471,426,590	477,810,875	487,483,692
Undiscounted Surplus (Deficit)		(247,060,102)	(243,450,915)	(244,338,490)	(244,899,703)	(248,502,194)	(253,316,339)	(261,728,334)	(273,445,477)	(288,645,043)	(307,520,187)	(330,114,149)
Discount in Loss Outstanding (4%)		93,479,527	91,720,042	90,441,107	89,657,168	89,404,190	89,705,152	90,558,394	91,954,942	93,862,931	96,240,605	99,019,660
Discounted Surplus (Deficit)		(153,580,575)	(151,730,874)	(153,897,382)	(155,242,535)	(159,098,004)	(163,611,186)	(171,169,941)	(181,490,535)	(194,782,112)	(211,279,582)	(231,094,489)
	as of:		6/30/23	6/30/24	6/30/25	6/30/26	6/30/27	6/30/28	6/30/29	6/30/30	6/30/31	6/30/32
Cash & Invested Assets			142,510,904	125,774,807	106,591,688	83,836,769	57,917,702	28,029,305	(6,345,972)	(45,401,967)	(89,522,600)	(138,999,912)
DCED Loan Receivable			-	-	-	-	-	-	(0,040,012)	(40,401,501)	(00,022,000)	(100,000,012)
General Fund Loan Receivable			_	_	_	_	_	_	_	_	_	_
Interest Receivable on GF Loan			-	-	-	-	-	-	-	-	-	-
Total Assets			142,510,904	125,774,807	106,591,688	83,836,769	57,917,702	28,029,305	(6,345,972)	(45,401,967)	(89,522,600)	(138,999,912)
Loss Outstanding			490,239,019	504,275,575	520,217,253	537,177,356	555,820,290	575,515,631	596,016,870	617,444,565	639,745,674	662,977,640
Other Liabilities			9,058,600	9,098,749	9,175,682	9,330,066	9,441,222	9,610,466	9,808,184	10,006,088	10,218,077	10,435,902
Total Liabilities			499,297,619	513,374,323	529,392,936	546,507,423	565,261,512	585,126,097	605,825,054	627,450,653	649,963,751	673,413,542
Undiscounted Surplus (Deficit)			(356,786,715)	(387,599,517)	(422,801,248)	(462,670,653)	(507,343,810)	(557,096,793)	(612,171,026)	(672,852,620)	(739,486,351)	(812,413,454)
Discount in Loss Outstanding (4%)			102,130,717	105,524,939	109,154,759	112,996,645	117,031,826	121,240,834	125,622,068	130,177,517	134,908,972	139,819,375
Discounted Surplus (Deficit)			(254,655,998)	(282,074,578)	(313,646,488)	(349,674,008)	(390,311,984)	(435,855,958)	(486,548,958)	(542,675,102)	(604,577,379)	(672,594,079)



USTIF Loss Fund Experience @ 06/30/12 Income Statement (Under Current Fee Structure) General Fund Loan Scenario #1: Full Payment in 2014

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Fiscal Year Beginning:	7/1/12	7/1/13	7/1/14	7/1/15	7/1/16	7/1/17	7/1/18	7/1/19	7/1/20	7/1/21	
Capacity Fee Revenue Throughput Fee Revenue Subtotal	6,300,000 54,000,000 60,300,000	6,300,000 53,622,000 59,922,000	6,300,000 53,246,646 59,546,646	6,300,000 52,873,919 59,173,919	6,300,000 52,503,802 58,803,802	6,300,000 52,136,275 58,436,275	6,300,000 51,771,321 58,071,321	6,300,000 51,408,922 57,708,922	6,300,000 51,049,060 57,349,060	6,300,000 50,691,716 56,991,716	
Incurred Losses & ALAE Claim Administration Other Expenses	(53,616,360) (2,300,000) (1,700,000)	(55,562,115) (3,900,000) (1,768,000)	(57,579,085) (2,300,000) (1,838,720)	(59,669,902) (3,900,000) (1,912,269)	(61,837,297) (2,300,000) (1,988,760)	(64,084,103) (2,800,000) (2,068,310)	(66,413,261) (2,912,000) (2,151,042)	(68,827,818) (3,028,480) (2,237,084)	(71,330,940) (3,149,619) (2,326,567)	(73,925,907) (3,275,604) (2,419,630)	
Subtotal	(57,616,360)	(61,230,115)	(61,717,805)	(65,482,170)	(66,126,056)	(68,952,413)	(71,476,303)	(74,093,382)	(76,807,126)	(79,621,141)	
Underwriting Income	2,683,640	(1,308,115)	(2,171,159)	(6,308,251)	(7,322,254)	(10,516,138)	(13,404,982)	(16,384,460)	(19,458,067)	(22,629,425)	
DCED Loan Interest Payments Interest Receivable on GF Loan	407,342	409,379	204,570	-	-	-	-	- -	- -	-	
DEP Assistance	(5,500,000)	(5,604,000)	(5,712,160)	(5,824,646)	(5,941,632)	(6,063,298)	(6,189,829)	(6,321,423)	(6,458,280)	(6,600,611)	
Investment Income	5,610,601	5,566,048	7,090,122	8,572,271	8,373,384	8,120,569	7,782,133	7,381,964	6,922,985	6,424,710	
Total Income	3,201,584	(936,688)	(588,626)	(3,560,626)	(4,890,502)	(8,458,866)	(11,812,678)	(15,323,919)	(18,993,361)	(22,805,325)	
Fiscal Year Beginning:	7/1/22	7/1/23	7/1/24	7/1/25	7/1/26	7/1/27	7/1/28	7/1/29	7/1/30	7/1/31	Total
Fiscal Year Beginning: Capacity Fee Revenue Throughput Fee Revenue	6,300,000 50,336,874	7/1/23 6,300,000 49,984,516	7/1/24 6,300,000 49,634,625	6,300,000 49,287,182	6,300,000 48,942,172	6,300,000 48,599,577	6,300,000 48,259,380	6,300,000 47,921,564	6,300,000 47,586,113	6,300,000 47,253,010	126,000,000 1,011,108,676
Capacity Fee Revenue	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	126,000,000
Capacity Fee Revenue Throughput Fee Revenue Subtotal Incurred Losses & ALAE Claim Administration Other Expenses	6,300,000 50,336,874 56,636,874 (76,616,125) (3,406,628) (2,516,415)	6,300,000 49,984,516	6,300,000 49,634,625	6,300,000 49,287,182	6,300,000 48,942,172	6,300,000 48,599,577	6,300,000 48,259,380	6,300,000 47,921,564 54,221,564 (98,428,822) (4,482,890) (3,311,431)	6,300,000 47,586,113 53,886,113 (102,020,039) (4,662,206) (3,443,888)	6,300,000 47,253,010 53,553,010 (105,743,529) (4,848,694) (3,581,644)	126,000,000 1,011,108,676 1,137,108,676 (1,537,643,007) (70,766,045) (50,622,734)
Capacity Fee Revenue Throughput Fee Revenue Subtotal Incurred Losses & ALAE Claim Administration	6,300,000 50,336,874 56,636,874 (76,616,125) (3,406,628)	6,300,000 49,984,516 56,284,516 (79,405,128) (3,542,893)	6,300,000 49,634,625 55,934,625 (82,296,580) (3,684,609)	6,300,000 49,287,182 55,587,182 (85,294,286) (3,831,993)	6,300,000 48,942,172 55,242,172 (88,402,190) (3,985,273)	6,300,000 48,599,577 54,899,577 (91,624,389) (4,144,684)	6,300,000 48,259,380 54,559,380 (94,965,130) (4,310,471)	6,300,000 47,921,564 54,221,564 (98,428,822) (4,482,890)	6,300,000 47,586,113 53,886,113 (102,020,039) (4,662,206)	6,300,000 47,253,010 53,553,010 (105,743,529) (4,848,694)	126,000,000 1,011,108,676 1,137,108,676 (1,537,643,007) (70,766,045)
Capacity Fee Revenue Throughput Fee Revenue Subtotal Incurred Losses & ALAE Claim Administration Other Expenses	6,300,000 50,336,874 56,636,874 (76,616,125) (3,406,628) (2,516,415)	6,300,000 49,984,516 56,284,516 (79,405,128) (3,542,893) (2,617,072)	6,300,000 49,634,625 55,934,625 (82,296,580) (3,684,609) (2,721,755)	6,300,000 49,287,182 55,587,182 (85,294,286) (3,831,993) (2,830,625)	6,300,000 48,942,172 55,242,172 (88,402,190) (3,985,273) (2,943,850)	6,300,000 48,599,577 54,899,577 (91,624,389) (4,144,684) (3,061,604)	6,300,000 48,259,380 54,559,380 (94,965,130) (4,310,471) (3,184,068)	6,300,000 47,921,564 54,221,564 (98,428,822) (4,482,890) (3,311,431)	6,300,000 47,586,113 53,886,113 (102,020,039) (4,662,206) (3,443,888)	6,300,000 47,253,010 53,553,010 (105,743,529) (4,848,694) (3,581,644)	126,000,000 1,011,108,676 1,137,108,676 (1,537,643,007) (70,766,045) (50,622,734)
Capacity Fee Revenue Throughput Fee Revenue Subtotal Incurred Losses & ALAE Claim Administration Other Expenses Subtotal	6,300,000 50,336,874 56,636,874 (76,616,125) (3,406,628) (2,516,415) (82,539,169)	6,300,000 49,984,516 56,284,516 (79,405,128) (3,542,893) (2,617,072) (85,565,093)	6,300,000 49,634,625 55,934,625 (82,296,580) (3,684,609) (2,721,755) (88,702,944)	6,300,000 49,287,182 55,587,182 (85,294,286) (3,831,993) (2,830,625) (91,956,904)	6,300,000 48,942,172 55,242,172 (88,402,190) (3,985,273) (2,943,850) (95,331,314)	6,300,000 48,599,577 54,899,577 (91,624,389) (4,144,684) (3,061,604) (98,830,677)	6,300,000 48,259,380 54,559,380 (94,965,130) (4,310,471) (3,184,068) (102,459,670)	6,300,000 47,921,564 54,221,564 (98,428,822) (4,482,890) (3,311,431) (106,223,143)	6,300,000 47,586,113 53,886,113 (102,020,039) (4,662,206) (3,443,888) (110,126,133)	6,300,000 47,253,010 53,553,010 (105,743,529) (4,848,694) (3,581,644) (114,173,866)	126,000,000 1,011,108,676 1,137,108,676 (1,537,643,007) (70,766,045) (50,622,734) (1,659,031,786)
Capacity Fee Revenue Throughput Fee Revenue Subtotal Incurred Losses & ALAE Claim Administration Other Expenses Subtotal Underwriting Income DCED Loan Interest Payments	6,300,000 50,336,874 56,636,874 (76,616,125) (3,406,628) (2,516,415) (82,539,169)	6,300,000 49,984,516 56,284,516 (79,405,128) (3,542,893) (2,617,072) (85,565,093) (29,280,577)	6,300,000 49,634,625 55,934,625 (82,296,580) (3,684,609) (2,721,755) (88,702,944) (32,768,319)	6,300,000 49,287,182 55,587,182 (85,294,286) (3,831,993) (2,830,625) (91,956,904)	6,300,000 48,942,172 55,242,172 (88,402,190) (3,985,273) (2,943,850) (95,331,314)	6,300,000 48,599,577 54,899,577 (91,624,389) (4,144,684) (3,061,604) (98,830,677) (43,931,100)	6,300,000 48,259,380 54,559,380 (94,965,130) (4,310,471) (3,184,068) (102,459,670)	6,300,000 47,921,564 54,221,564 (98,428,822) (4,482,890) (3,311,431) (106,223,143)	6,300,000 47,586,113 53,886,113 (102,020,039) (4,662,206) (3,443,888) (110,126,133)	6,300,000 47,253,010 53,553,010 (105,743,529) (4,848,694) (3,581,644) (114,173,866) (60,620,856)	126,000,000 1,011,108,676 1,137,108,676 (1,537,643,007) (70,766,045) (50,622,734) (1,659,031,786) (521,923,109)
Capacity Fee Revenue Throughput Fee Revenue Subtotal Incurred Losses & ALAE Claim Administration Other Expenses Subtotal Underwriting Income DCED Loan Interest Payments Interest Receivable on GF Loan	6,300,000 50,336,874 56,636,874 (76,616,125) (3,406,628) (2,516,415) (82,539,169) (25,902,294)	6,300,000 49,984,516 56,284,516 (79,405,128) (3,542,893) (2,617,072) (85,565,093) (29,280,577)	6,300,000 49,634,625 55,934,625 (82,296,580) (3,684,609) (2,721,755) (88,702,944) (32,768,319)	6,300,000 49,287,182 55,587,182 (85,294,286) (3,831,993) (2,830,625) (91,956,904) (36,369,722)	6,300,000 48,942,172 55,242,172 (88,402,190) (3,985,273) (2,943,850) (95,331,314) (40,089,142)	6,300,000 48,599,577 54,899,577 (91,624,389) (4,144,684) (3,061,604) (98,830,677) (43,931,100)	6,300,000 48,259,380 54,559,380 (94,965,130) (4,310,471) (3,184,068) (102,459,670) (47,900,290)	6,300,000 47,921,564 54,221,564 (98,428,822) (4,482,890) (3,311,431) (106,223,143) (52,001,579)	6,300,000 47,586,113 53,886,113 (102,020,039) (4,662,206) (3,443,888) (110,126,133) (56,240,020)	6,300,000 47,253,010 53,553,010 (105,743,529) (4,848,694) (3,581,644) (114,173,866) (60,620,856)	126,000,000 1,011,108,676 1,137,108,676 (1,537,643,007) (70,766,045) (50,622,734) (1,659,031,786) (521,923,109)



USTIF Loss Fund Experience @ 06/30/12 Cash Flow Statement (Under Current Fee Structure) General Fund Loan Scenario #1: Full Payment in 2014

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Fiscal Year Beginning:	7/1/12	7/1/13	7/1/14	7/1/15	7/1/16	7/1/17	7/1/18	7/1/19	7/1/20	7/1/21	
Initial Cash & Invested Assets	142,766,399	143,374,273	140,494,177	221,102,067	216,083,755	210,958,835	203,190,186	193,698,614	182,781,547	170,290,687	
Capacity Fee Revenue	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	
Throughput Fee Revenue	54,000,000	53,622,000	53,246,646	52,873,919	52,503,802	52,136,275	51,771,321	51,408,922	51,049,060	50,691,716	
Paid Losses & ALAE	(55,952,728)	(57,246,143)	(58,817,772)	(61,277,587)	(62,221,714)	(63,543,887)	(64,242,155)	(64,570,967)	(64,978,438)	(64,191,727)	
Paid Expenses	(4,000,000)	(5,668,000)	(4,138,720)	(5,812,269)	(4,288,760)	(4,868,310)	(5,063,042)	(5,265,564)	(5,476,187)	(5,695,234)	
DCED Loan Interest Payments	-	-									
Interest Receivable on GF Loan	-	-	14,989,773	-	-	-	-	-	-	-	
GF Loan Principal Payments	-	-	67,500,000	-	-	-	-				
DCED Loan Principal Payments	-	-	-								
DEP Assistance	(5,500,000)	(5,604,000)	(5,712,160)	(5,824,646)	(5,941,632)	(6,063,298)	(6,189,829)	(6,321,423)	(6,458,280)	(6,600,611)	
Other Cash	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	
Investment Income	5,610,601	5,566,048	7,090,122	8,572,271	8,373,384	8,120,569	7,782,133	7,381,964	6,922,985	6,424,710	
Total Cash Flow	607,874	(2,880,095)	80,607,889	(5,018,311)	(5,124,920)	(7,768,650)	(9,491,572)	(10,917,067)	(12,490,859)	(12,921,145)	
Ending Cash & Invested Assets	143,374,273	140,494,177	221,102,067	216,083,755	210,958,835	203,190,186	193,698,614	182,781,547	170,290,687	157,369,543	
Fiscal Year Beginning:	7/1/22	7/1/23	7/1/24	7/1/25	7/1/26	7/1/27	7/1/28	7/1/29	7/1/30	7/1/31	Total - All Years
Initial Cash & Invested Assets	157,369,543	142,510,904	125,774,807	106,591,688	83,836,769	57,917,702	28,029,305	(6,345,972)	(45,401,967)	(89,522,600)	142,766,399
Capacity Fee Revenue	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	6,300,000	126,000,000
Throughput Fee Revenue	50,336,874	49,984,516	49,634,625	49,287,182	48,942,172	48,599,577	48,259,380	47,921,564	47,586,113	47,253,010	1,011,108,676
Paid Losses & ALAE	(64,853,843)	(65,368,572)	(66,354,902)	(68,334,183)	(69,759,257)	(71,929,048)	(74,463,891)	(77,001,128)	(79,718,930)	(82,511,563)	(1,337,338,433)
Paid Expenses	(5,923,043)	(6,159,965)	(6,406,364)	(6,662,618)	(6,929,123)	(7,206,288)	(7,494,539)	(7,794,321)	(8,106,094)	(8,430,338)	(121,388,779)
DCED Loan Interest Payments	-	-	-	-	-	-	-	-	-	-	-
Interest Receivable on GF Loan	-	-	-	-	-	-	-	-	-	-	14,989,773
GF Loan Principay Payments	-	-	-	-	-	-	-	-	-	-	67,500,000
DCED Loan Principal Payments	-	-	-	-	-	-	-	-	-	-	-
DEP Assistance	(6,748,635)	(6,902,581)	(7,062,684)	(7,229,191)	(7,402,359)	(7,487,874)	(7,551,389)	(7,617,445)	(7,686,142)	(7,757,588)	(133,661,766)
Other Cash	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	3,000,000
Investment Income	5,880,009	5,260,504	4,556,206	3,733,891	2,779,499	1,685,235	425,163	(1,014,665)	(2,645,580)	(4,480,834)	88,024,218
Total Cash Flow	(14,858,638)	(16,736,098)	(19,183,119)	(22,754,919)	(25,919,067)	(29,888,397)	(34,375,277)	(39,055,995)	(44,120,633)	(49,477,312)	(281,766,311)
Ending Cash & Invested Assets	142,510,904	125,774,807	106,591,688	83,836,769	57,917,702	28,029,305	(6,345,972)	(45,401,967)	(89,522,600)	(138,999,912)	(138,999,912)



USTIF Loss Fund Experience @ 06/30/12 Fee Revenue Summary

	C	apacity Fee Rever	nue	Thi	roughput Fee Rev	ughput Fee Revenue		
(1)	(2)	(3)	(4)	(5)	(6)	(7)		
		Prior Rate -	Capacity Fee @		Prior Rate -	Throughput Fee @		
Calendar Year	Capacity Fee	Average	Current Rate	Gallon Fee	Average	Current Rate		
1997	\$13,469,895	\$0.1500	\$7,408,442	\$45,633,775	\$0.010	\$50,197,152		
1998	\$12,596,369	\$0.1000	\$10,392,004	\$23,955,393	\$0.005	\$52,701,864		
1999	\$2,091,930	\$0.0200	\$8,629,211	\$7,133,748	\$0.001	\$78,471,230		
2000	\$1,247,231	\$0.0100	\$10,289,656	\$2,716,302	\$0.001	\$59,758,652		
2001	\$1,076,555	\$0.0100	\$8,881,578	\$2,511,814	\$0.001	\$55,259,906		
2002	\$2,289,895	\$0.0171	\$11,066,792	\$4,113,787	\$0.001	\$51,821,593		
2003	\$5,178,503	\$0.0750	\$5,696,353	\$45,014,126	\$0.010	\$49,515,539		
2004	\$8,492,561	\$0.0825	\$8,492,561	\$56,217,277	\$0.011	\$56,217,277		
2005	\$6,389,773	\$0.0825	\$6,389,773	\$54,440,651	\$0.011	\$54,440,651		
2006	\$5,944,699	\$0.0825	\$5,944,699	\$54,683,549	\$0.011	\$54,683,549		
2007	\$6,178,435	\$0.0825	\$6,178,435	\$56,156,427	\$0.011	\$56,156,427		
2008	\$6,367,001	\$0.0825	\$6,367,001	\$52,606,701	\$0.011	\$52,606,701		
2009	\$6,125,056	\$0.0825	\$6,125,056	\$52,578,489	\$0.011	\$52,578,489		
2010	\$7,090,131	\$0.0825	\$7,090,131	\$54,242,194	\$0.011	\$54,242,194		
2011	\$5,585,096	\$0.0825	\$5,585,096	\$53,211,533	\$0.011	\$53,211,533		
2012	\$3,379,448	\$0.0825	\$3,379,448	\$26,274,266	\$0.011	\$26,274,266		
Total	\$93,502,577		\$117,916,238	\$591,490,032		\$858,137,023		
Control	\$93,502,577		\$117,916,238	\$591,490,032		\$858,137,023		
Selected for 20	12/13 Under Curren	t Fee Structure	\$6,300,000			54,000,000		

(2) & (5) Provided by USTIF.

(3) & (6) Exposure weighted average of monthly rates.

(4) = (2) / (3) * 0.0825 (7) = (5) / (6) * 0.011

(2) - (7) Values for 2012 represent the six month period 1/1 - 6/30.



USTIF Loss Fund Experience @ 06/30/12
Projected Loss & ALAE Payments for Unpaid Losses as of 6/30/12

					Projected Lo	ss & ALAE Payı	ments for Unpai	d Losses as of 6	6/30/12					
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
									Payment Ye	ear Beginning ³				
		Paid Loss &	Estimated	Development					-					
Report Year	Ultimate Losses	ALAE	Unpaid	Age										
Beginning 1/1	& ALAE ¹	as of 6/30/12 ²	as of 6/30/12	as of 6/30/12	07/01/12	07/01/13	07/01/14	07/01/15	07/01/16	07/01/17	07/01/18	07/01/19	07/01/20	07/01/21
1994	18,558,887	16,710,120	1,848,767	222	462,192	462,192	462,192	462,192	-	-	-	-	-	
1995	51,597,604	44,481,220	7,116,384	210	1,423,277	1,423,277	1,423,277	1,423,277	1,423,277	-	-	-	-	-
1996	65,941,150	54,782,889	11,158,261	198	2,464,755	1,738,701	1,738,701	1,738,701	1,738,701	1,738,701	-	-	-	-
1997	83,514,026	69,868,218	13,645,808	186	1,489,652	2,685,181	1,894,195	1,894,195	1,894,195	1,894,195	1,894,195	-	-	-
1998	118,233,467	96,878,133	21,355,334	174	2,221,557	2,088,749	3,765,086	2,655,988	2,655,988	2,655,988	2,655,988	2,655,988	-	-
1999	141,602,488	111,635,611	29,966,877	162	2,465,363	2,860,933	2,689,902	4,848,699	3,420,396	3,420,396	3,420,396	3,420,396	3,420,396	-
2000	86,048,038	66,082,292	19,965,746	150	1,808,758	1,493,768	1,733,445	1,629,816	2,937,836	2,072,424	2,072,424	2,072,424	2,072,424	2,072,424
2001	101,129,408	73,282,030	27,847,378	138	3,103,384	2,241,635	1,851,260	2,148,297	2,019,868	3,640,925	2,568,402	2,568,402	2,568,402	2,568,402
2002	83,190,711	57,202,191	25,988,520	126	3,157,830	2,544,311	1,837,805	1,517,757	1,761,282	1,655,990	2,985,015	2,105,706	2,105,706	2,105,706
2003	53,332,706	34,547,270	18,785,436	114	2,542,455	1,973,663	1,590,210	1,148,639	948,607	1,100,812	1,035,004	1,865,652	1,316,079	1,316,079
2004	76,428,195	46,204,583	30,223,612	102	3,479,778	3,619,560	2,809,800	2,263,898	1,635,257	1,350,482	1,567,168	1,473,480	2,656,030	1,873,632
2005	56,778,185	31,679,023	25,099,162	90	2,539,738	2,597,366	2,701,701	2,097,283	1,689,812	1,220,584	1,008,023	1,169,761	1,099,831	1,982,507
2006	44,018,965	21,949,600	22,069,365	78	3,069,363	1,922,576	1,966,199	2,045,181	1,587,638	1,279,184	923,979	763,071	885,506	832,569
2007	50,820,417	23,018,153	27,802,264	66	2,607,040	3,504,101	2,194,885	2,244,688	2,334,856	1,812,508	1,460,364	1,054,850	871,151	1,010,928
2008	48,534,010	18,425,257	30,108,753	54	3,124,432	2,530,341	3,401,010	2,130,312	2,178,649	2,266,165	1,759,184	1,417,401	1,023,816	845,521
2009	49,894,500	13,864,095	36,030,405	42	4,186,940	3,304,445	2,676,126	3,596,959	2,253,049	2,304,172	2,396,730	1,860,539	1,499,064	1,082,803
2010	46,453,500	9,143,950	37,309,550	30	4,279,833	3,838,243	3,029,244	2,453,253	3,297,397	2,065,411	2,112,276	2,197,125	1,705,589	1,374,219
2011	53,406,698	3,592,947	49,813,751	18	6,715,883	4,943,819	4,433,719	3,499,210	2,833,858	3,808,965	2,385,845	2,439,980	2,537,994	1,970,200
1/1/12-6/30/12	26,609,952	72,256	26,537,696	6	2,300,045	3,267,717	2,405,492	2,157,295	1,702,595	1,378,857	1,853,311	1,160,870	1,187,210	1,234,900
Total:	1,256,092,904	793,419,838	462,673,066		53,442,274	49,040,576	44,604,251	41,955,639	38,313,262	35,665,759	32,098,303	28,225,645	24,949,198	20,269,889
				_				Pa	yment Year Beç	ginning (Continue	ed) ³			
Report Year	Ultimate Losses	Paid Loss & ALAE	Estimated Unpaid	Development Age										
Beginning 1/1	& ALAE1	as of 6/30/12 ²	as of 6/30/12	as of 6/30/12	07/01/22	07/01/23	07/01/24	07/01/25	07/01/26	07/01/27	07/01/28	07/01/29	07/01/30	07/01/31
1994	18,558,887	16,710,120	1,848,767	222	_	_	_	_	_	_	_	_	_	
1995	51,597,604	44,481,220	7,116,384	210	_	_	_	_	_	_	-	_	_	_
1996	65,941,150	54,782,889	11,158,261	198	_	_	_	_	_	_	-	_	_	_
1997	83,514,026	69,868,218	13,645,808	186	_	_	_	_	_	_	-	_	_	_
1998	118,233,467	96,878,133	21,355,334	174	-	-	_	_	-	-	-	-	-	-
1999	141,602,488	111,635,611	29,966,877	162	-	_	_	_	-	-	-	_	-	-
2000	86,048,038	66,082,292	19,965,746	150	-	-	_	-	-		-	-	-	-
2001	101,129,408	73,282,030	27,847,378	138	2,568,402	-	-	-	-		-	-		
2002	83,190,711	57,202,191	25,988,520	126	2,105,706	2,105,706	-	-	-	-	-	-	-	-
2003	53,332,706	34,547,270	18,785,436	114	1,316,079	1,316,079	1,316,079	-	-	-	-	-	-	-
2004	76,428,195	46,204,583	30,223,612	102	1,873,632	1,873,632	1,873,632	1,873,632	-	-	-	-	-	-
2005	56,778,185	31,679,023	25,099,162	90	1,398,511	1,398,511	1,398,511	1,398,511	1,398,511	-	-	-	-	-
2006	44,018,965	21,949,600	22,069,365	78	1,500,753	1,058,669	1,058,669	1,058,669	1,058,669	1,058,669	-	-	-	-
2007	50,820,417	23,018,153	27,802,264	66	950,493	1,713,316	1,208,617	1,208,617	1,208,617	1,208,617	1,208,617	-	-	-
2008	48,534,010	18,425,257	30,108,753	54	981,186	922,529	1,662,910	1,173,060	1,173,060	1,173,060	1,173,060	1,173,060	-	-
2009	49,894,500	13,864,095	36,030,405	42	894,236	1,037,717	975,680	1,758,719	1,240,645	1,240,645	1,240,645	1,240,645	1,240,645	-
2010	46,453,500	9,143,950	37,309,550	30	992,625	819,762	951,294	894,424	1,612,249	1,137,322	1,137,322	1,137,322	1,137,322	1,137,322
2011	53,406,698	3,592,947	49,813,751	18	1,587,419	1,146,624	946,943	1,098,880	1,033,187	1,862,378	1,313,769	1,313,769	1,313,769	1,313,769
1/1/12-6/30/12	26,609,952	72,256	26,537,696	6	958,631	772,383	557,908	460,750	534,677	502,713	906,169	639,235	639,235	639,235
Total:	1,256,092,904	793,419,838	462,673,066	Total:	17,127,672	14,164,928	11,950,243	10,925,261	9,259,616	8,183,404	6,979,582	5,504,030	4,330,971	3,090,326
										Check Totals		Unpaid at 6/30/2012	Paid 7/12 - 7/32	Unpaid at 7/1/32
											Payment Projections	462,673,066	460,080,828	2,592,239
											,	,,	,,	
											-,		ol (Per Pro Forma 10)	2,592,239

From Pro Forma 12 with 2012 pro-rated for partial period.
 From Pro Forma 13.

³ Per Pro Forma 5 applied to (4).



USTIF Loss Fund Experience @ 06/30/12
Projected Loss & ALAE Payments for Report Years 7/1/12-13 and Subsequent

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
	_					Payment Ye	ar Beginning ²				
Report Year Beginning 7/1	Ultimate Losses & ALAE ¹	07/01/12	07/01/13	07/01/14	07/01/15	07/01/16	07/01/17	07/01/18	07/01/19	07/01/20	07/01/21
2012	53,616,360	2,510,454	5,604,009	5,710,142	4,592,491	3,885,018	3,101,513	3,253,210	3,033,803	2,363,366	2,437,879
2013	55,562,115	-	2,601,559	5,807,380	5,917,365	4,759,154	4,026,007	3,214,068	3,371,270	3,143,901	2,449,134
2014	57,579,085	-	-	2,695,999	6,018,195	6,132,173	4,931,917	4,172,156	3,330,743	3,493,651	3,258,028
2015	59,669,902	-	-	-	2,793,896	6,236,728	6,354,845	5,111,005	4,323,655	3,451,689	3,620,513
2016	61,837,297	-	-	-	-	2,895,379	6,463,265	6,585,672	5,296,653	4,480,704	3,577,065
2017	64,084,103	-	-	-	-	-	3,000,580	6,698,102	6,824,957	5,489,102	4,643,507
2018	66,413,261	-	-	-	-	-	-	3,109,637	6,941,547	7,073,012	5,688,606
2019	68,827,818	-	-	-	-	-	-	-	3,222,693	7,193,918	7,330,163
2020	71,330,940	-	-	-	-	-	-	-	-	3,339,895	7,455,545
2021	73,925,907	-	-	-	-	-	-	-	-	-	3,461,398
2022	76,616,125	-	-	-	-	-	-	-	-	-	-
2023	79,405,128	-	-	-	-	-	-	-	-	-	-
2024	82,296,580	-	-	-	-	-	-	-	-	-	-
2025	85,294,286	-	-	-	-	-	-	-	-	-	-
2026	88,402,190	-	-	-	-	-	-	-	-	-	-
2027	91,624,389	-	-	-	-	-	-	-	-	-	-
2028	94,965,130	-	-	-	-	-	-	-	-	-	-
2029	98,428,822	-	-	-	-	-	-	-	-	-	-
2030	102,020,039	-	-	-	-	-	-	-	-	-	-
2031	105,743,529	-	-	-	-	-	-	-	-	-	•
	Total:	2,510,454	8,205,568	14,213,521	19,321,947	23,908,452	27,878,127	32,143,852	36,345,322	40,029,240	43,921,838

	_	Payment Year Beginning (Continued) ²									
Report Year Beginning 7/1	Ultimate Losses 8 ALAE1	07/01/22	07/01/23	07/01/24	07/01/25	07/01/26	07/01/27	07/01/28	07/01/29	07/01/30	07/01/31
Degining // i	WALAL	01701722	01/01/25	01/01/24	01/01/25	01/01/20	01/01/21	01701720	01701723	01701700	01/01/01
2012	53,616,360	2,207,812	1,742,284	1,338,951	1,025,289	1,001,907	1,044,144	1,418,054	1,555,465	1,286,793	1,286,793
2013	55,562,115	2,526,350	2,287,934	1,805,512	1,387,542	1,062,497	1,038,267	1,082,037	1,469,516	1,611,913	1,333,491
2014	57,579,085	2,538,040	2,618,060	2,370,988	1,871,054	1,437,912	1,101,067	1,075,957	1,121,316	1,522,861	1,670,427
2015	59,669,902	3,376,334	2,630,202	2,713,127	2,457,084	1,938,996	1,490,125	1,141,049	1,115,027	1,162,033	1,578,159
2016	61,837,297	3,752,021	3,498,973	2,725,739	2,811,676	2,546,333	2,009,426	1,544,251	1,182,495	1,155,529	1,204,242
2017	64,084,103	3,707,035	3,888,348	3,626,105	2,824,776	2,913,836	2,638,852	2,082,437	1,600,360	1,225,460	1,197,514
2018	66,413,261	4,812,276	3,841,768	4,029,671	3,757,897	2,927,444	3,019,740	2,734,762	2,158,124	1,658,526	1,270,000
2019	68,827,818	5,895,424	4,987,234	3,981,441	4,176,176	3,894,522	3,033,875	3,129,528	2,834,188	2,236,586	1,718,824
2020	71,330,940	7,596,745	6,109,828	5,168,609	4,126,238	4,328,055	4,036,157	3,144,211	3,243,342	2,937,262	2,317,926
2021	73,925,907	7,726,773	7,873,109	6,332,099	5,356,640	4,276,348	4,485,506	4,182,989	3,258,595	3,361,332	3,044,117
2022	76,616,125	3,587,361	8,007,956	8,159,617	6,562,529	5,551,572	4,431,967	4,648,737	4,335,212	3,377,178	3,483,654
2023	79,405,128	-	3,717,949	8,299,464	8,456,646	6,801,420	5,753,662	4,593,301	4,817,962	4,493,023	3,500,115
2024	82,296,580	-	-	3,853,334	8,601,680	8,764,586	7,049,086	5,963,175	4,760,561	4,993,403	4,656,632
2025	85,294,286	-	-	-	3,993,695	8,915,001	9,083,841	7,305,854	6,180,387	4,933,967	5,175,291
2026	88,402,190	-	-	-	-	4,139,215	9,239,841	9,414,833	7,572,060	6,405,585	5,113,748
2027	91,624,389	-	-	-	-	-	4,290,086	9,576,627	9,757,997	7,848,056	6,639,064
2028	94,965,130	-	-	-	-	-	-	4,446,508	9,925,803	10,113,786	8,134,206
2029	98,428,822	-	-	-	-	-	-	-	4,608,687	10,287,830	10,482,670
2030	102,020,039	-	-	-	-	-	-	-	-	4,776,837	10,663,185
2031	105,743,529	-	-	-	-	-	-	-	-	-	4,951,180
	Total:	47,726,172	51,203,644	54,404,659	57,408,922	60,499,641	63,745,643	67,484,310	71,497,097	75,387,959	79,421,237

Check Totals	Paid Thru 7/01/2032	Unpaid at 7/01/2032	Total
Values per Payment Projections	877,257,606	660,385,401	1,537,643,007
	Control (Sum of I	Ultimate Losses & ALAE)	1,537,643,007

¹ Based on Pro Forma 7, Columns (6) and (8).

² Per Pro Forma 6 applied to (2).



USTIF Loss Fund Experience @ 06/30/12 Projected Loss & ALAE Payout Percentages For Unpaid Losses as of June 30, 2012

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
-						ar Beginning				
D V	7/1/12	7/1/13	7/1/14	7/1/15	7/1/16	7/1/17	7/1/18	7/1/19	7/1/20	7/1/21
Report Year										
Development Age	1 000									
258	1.000	0.500	-	-	-	-	-	-	-	-
246	0.500	0.500	- 0.000	-	-	-	-	-	-	-
234 222	0.333 0.250	0.333	0.333	- 0.050	-	-	-	-	-	-
		0.250	0.250	0.250	- 0.000	-	-	-	-	-
210 198	0.200 0.221	0.200 0.156	0.200 0.156	0.200 0.156	0.200 0.156	0.156	-	-	-	-
							0.120	-	-	-
186	0.109	0.197	0.139	0.139	0.139	0.139	0.139	- 0.404	-	-
174 162	0.104 0.082	0.098	0.176	0.124	0.124	0.124	0.124	0.124	0.114	-
		0.095	0.090	0.162	0.114	0.114	0.114	0.114	0.114	0.404
150	0.091	0.075	0.087	0.082	0.147	0.104	0.104	0.104	0.104	0.104
138	0.111	0.080	0.066	0.077	0.073	0.131	0.092	0.092	0.092	0.092
126	0.122	0.098	0.071	0.058	0.068	0.064	0.115	0.081	0.081	0.081
114	0.135	0.105	0.085	0.061	0.050	0.059	0.055	0.099	0.070	0.070
102	0.115	0.120	0.093	0.075	0.054	0.045	0.052	0.049	0.088	0.062
90	0.101	0.103	0.108	0.084	0.067	0.049	0.040	0.047	0.044	0.079
78	0.139	0.087	0.089	0.093	0.072	0.058	0.042	0.035	0.040	0.038
66	0.094	0.126	0.079	0.081	0.084	0.065	0.053	0.038	0.031	0.036
54	0.104	0.084	0.113	0.071	0.072	0.075	0.058	0.047	0.034	0.028
42	0.116	0.092	0.074	0.100	0.063	0.064	0.067	0.052	0.042	0.030
	0.115	0.103	0.081	0.066	0.088	0.055	0.057	0.059	0.046	0.037
30									0.054	
18	0.115	0.099	0.089	0.070	0.057	0.076	0.048	0.049	0.051	0.040
			0.089 0.091	0.070 0.081	0.057 0.064	0.076 0.052	0.048	0.049	0.045	0.040 0.047
18	0.135	0.099		0.081	0.064	0.052	0.070			
18	0.135	0.099		0.081		0.052	0.070			
18 6	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 - Report Year	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 - Report Year evelopment Age	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 - Report Year Development Age 258	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year levelopment Age 258 246	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year Development Age 258 246 234	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year levelopment Age 258 246 234 222	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year Pevelopment Age 258 246 234 222 210	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year levelopment Age 258 246 234 222 210 198	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year evelopment Age 258 246 234 222 210 198 186	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year evelopment Age 258 246 234 222 210 198 186 174	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year levelopment Age 258 246 234 222 210 198 186 174 162	0.135 0.087	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year levelopment Age 258 246 234 222 210 198 186 174 162 150	0.135 0.087 7/1/22	0.099 0.123	0.091	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year evelopment Age 258 246 234 222 210 198 186 174 162 150 138	0.135 0.087 7/1/22 - - - - - - - - - - - - - - - - - -	0.099 0.123 7/1/23	0.091	0.081 Pay 7/1/25	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year evelopment Age 258 246 234 222 210 198 186 174 162 150 138 126	0.135 0.087 7/1/22	0.099 0.123 7/1/23 - - - - - - - - - - - - - - - - - - -	0.091 7/1/24	0.081 Pa y	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
Report Year evelopment Age 258 246 234 222 210 198 186 174 162 150 138 126 114	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 - - - - - - - - - - - - - - - - - - -	0.091 7/1/24	0.081 Pay 7/1/25	0.064 ment Year Beg	0.052	0.070	0.044	0.045	0.047
18 6 Report Year levelopment Age 258 246 234 222 210 198 186 174 162 150 138 126 114 102	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 - - - - - - - - - - - - - - - - - - -	0.091 7/1/24 0.070 0.062	0.081 Pay 7/1/25	0.064 ment Year Beg 7/1/26	0.052	0.070	0.044	0.045	0.047
18 6	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 	0.091 7/1/24 0.070 0.062 0.056	0.081 Pay 7/1/25 0.062 0.056	0.064 rment Year Beg 7/1/26	0.052 inning (Continum 7/1/27	0.070	0.044	0.045	0.047
Report Year evelopment Age 258 246 234 222 210 198 186 174 162 150 138 126 114 102 90 78	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 	0.091 7/1/24 0.070 0.062 0.056 0.048	Pay 7/1/25	0.064 ment Year Beg 7/1/26	0.052 inning (Continum 7/1/27	0.070 Jed	0.044	0.045	0.047
18 6 Report Year Jevelopment Age 258 246 234 222 210 198 186 174 162 150 138 126 114 102 90 78 66	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 - - - - - - - - - - - - - - - - - - -	0.091 7/1/24 0.070 0.062 0.056 0.048 0.043	Pay 7/1/25	0.064	0.052 inning (Continum 7/1/27	0.070 ned) 7/1/28	0.044	0.045	0.047 7/1/3*
18 6 Report Year Development Age 258 246 234 222 210 198 186 174 162 150 138 126 114 102 90 78 66 54	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 	0.091 7/1/24 0.070 0.062 0.056 0.048 0.043 0.055	0.081 Pay 7/1/25 0.062 0.048 0.043 0.039	0.064 ment Year Beg 7/1/26	0.052 inning (Continum 7/1/27	0.070 red	0.044 7/1/29	0.045	0.047
18 6 Report Year Development Age 258 246 234 222 210 198 186 174 162 150 138 126 114 102 90 78 66 54 42	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 	0.091 7/1/24 0.070 0.062 0.056 0.048 0.043 0.055 0.027	0.081 Pay 7/1/25	0.064 ment Year Beg 7/1/26	0.052 inning (Continum 7/1/27	0.070 Jed	7/1/29	0.045 7/1/30	0.047
18 6 Report Year Jevelopment Age 258 246 234 222 210 198 186 174 162 150 138 126 114 102 90 78 66 54 42 30	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 	0.091 7/1/24 0.070 0.062 0.056 0.048 0.043 0.055 0.027 0.025	0.081 Pay 7/1/25	0.064 ment Year Beg 7/1/26	0.052 inning (Continum 7/1/27	0.070 ned) 7/1/28	0.044 7/1/29	0.045 7/1/30	0.047 7/1/3*
18 6 Report Year Development Age 258 246 234 222 210 198 186 174 162 150 138 126 114 102 90 78 66 54 42	0.135 0.087 7/1/22 	0.099 0.123 7/1/23 	0.091 7/1/24 0.070 0.062 0.056 0.048 0.043 0.055 0.027	0.081 Pay 7/1/25	0.064 ment Year Beg 7/1/26	0.052 inning (Continum 7/1/27	0.070 Jed	7/1/29	0.045 7/1/30	0.047 7/1/3*

Note: Percentages derived from payment pattern in Pro Forma 10.



USTIF Loss Fund Experience @ 06/30/12 Projected Loss & ALAE Payout Percentages Incremental Payout Percentages for Report Years 2012/13 and Subsequent

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
					Payment Yes	ar Beginning				
=	7/1/12	7/1/13	7/1/14	7/1/15	7/1/16	7/1/17	7/1/18	7/1/19	7/1/20	7/1/21
Report Year										
Beginning 7/1:										
2012	0.047	0.105	0.107	0.086	0.072	0.058	0.061	0.057	0.044	0.045
2013	-	0.047	0.105	0.107	0.086	0.072	0.058	0.061	0.057	0.044
2014	-	-	0.047	0.105	0.107	0.086	0.072	0.058	0.061	0.057
2015	-	-	-	0.047	0.105	0.107	0.086	0.072	0.058	0.061
2016	-	-	-	-	0.047	0.105	0.107	0.086	0.072	0.058
2017	-	-	-	-	-	0.047	0.105	0.107	0.086	0.072
2018	-	-	-	-	-	-	0.047	0.105	0.107	0.086
2019	-	-	-	-	-	-	-	0.047	0.105	0.107
2020	-	-	-	-	-	-	-	-	0.047	0.105
2021	-	-	-	-	-	-	-	-	-	0.047
2022	-	-	-	-	-	-	-	-	-	-
2023	-	-	-	-	-	-	-	-	-	-
2024	-	-	-	-	-	-	-	-	-	-
2025	-	-	-	-	-	-	-	-	-	-
2026	-	-	-	-	-	-	-	-	-	-
2027	-	-	-	-	-	-	-	-	-	-
2028	-	-	-	-	-	-	-	-	-	-
2029	-	-	-	-	-	-	-	-	-	-
2030	-	-	-	-	-	-	-	-	-	-
2031	-	-	-	-	-	-	-	-	-	-

	Payment Year Beginning (Continued)											
_	7/1/22	7/1/23	7/1/24	7/1/25	7/1/26	7/1/27	7/1/28	7/1/29	7/1/30	7/1/31		
Report Year												
Beginning 7/1:												
2012	0.041	0.032	0.025	0.019	0.019	0.019	0.026	0.029	0.024	0.024		
2013	0.045	0.041	0.032	0.025	0.019	0.019	0.019	0.026	0.029	0.024		
2014	0.044	0.045	0.041	0.032	0.025	0.019	0.019	0.019	0.026	0.029		
2015	0.057	0.044	0.045	0.041	0.032	0.025	0.019	0.019	0.019	0.026		
2016	0.061	0.057	0.044	0.045	0.041	0.032	0.025	0.019	0.019	0.019		
2017	0.058	0.061	0.057	0.044	0.045	0.041	0.032	0.025	0.019	0.019		
2018	0.072	0.058	0.061	0.057	0.044	0.045	0.041	0.032	0.025	0.019		
2019	0.086	0.072	0.058	0.061	0.057	0.044	0.045	0.041	0.032	0.025		
2020	0.107	0.086	0.072	0.058	0.061	0.057	0.044	0.045	0.041	0.032		
2021	0.105	0.107	0.086	0.072	0.058	0.061	0.057	0.044	0.045	0.041		
2022	0.047	0.105	0.107	0.086	0.072	0.058	0.061	0.057	0.044	0.045		
2023	-	0.047	0.105	0.107	0.086	0.072	0.058	0.061	0.057	0.044		
2024	-	-	0.047	0.105	0.107	0.086	0.072	0.058	0.061	0.057		
2025	-	-	-	0.047	0.105	0.107	0.086	0.072	0.058	0.061		
2026	-	-	-	-	0.047	0.105	0.107	0.086	0.072	0.058		
2027	-	-	-	-	-	0.047	0.105	0.107	0.086	0.072		
2028	-	-	-	-	-	-	0.047	0.105	0.107	0.086		
2029	-	-	-	-	-	-	-	0.047	0.105	0.107		
2030	-	-	-	-	-	-	-	-	0.047	0.105		
2031	-	-	-	-	-	-	-	-	-	0.047		

Note: Based on 12, 24,36... payment pattern in Pro Forma 10.



USTIF Loss Fund Experience @ 06/30/12
Projected Ultimate Loss & ALAE for July 1, 2012 Through July 1, 2032

(2)	(3)	(4)	(5)	(6)	(7)	(8)
Projected Number of Tanks	Estimated Claim Frequency	Estimated Ultimate Claim Counts	Estimated Ultimate Loss Severity	Estimated Ultimate Loss	Estimated Ultimated ALAE Severity	Estimated Ultimate ALAE
24,360	0.0071	173	270,000	46,698,120	40,000	6,918,240
24,360	0.0071	173	279,450	48,332,554	41,800	7,229,561
24,360	0.0071	173	289,231	50,024,194	43,681	7,554,891
24,360	0.0071	173	299,354	51,775,040	45,647	7,894,861
24,360	0.0071	173	309,831	53,587,167	47,701	8,250,130
24,360	0.0071	173	320,675	55,462,718	49,847	8,621,386
24,360	0.0071	173	331,899	57,403,913	52,090	9,009,348
24,360	0.0071	173	343,515	59,413,050	54,434	9,414,769
24,360	0.0071	173	355,538	61,492,506	56,884	9,838,433
24,360	0.0071	173	367,982	63,644,744	59,444	10,281,163
24,360	0.0071	173	380,862	65,872,310	62,119	10,743,815
24,360	0.0071	173	394,192	68,177,841	64,914	11,227,287
24,360	0.0071	173	407,989	70,564,065	67,835	11,732,515
24,360	0.0071	173	422,268	73,033,808	70,888	12,260,478
24,360	0.0071	173	437,048	75,589,991	74,078	12,812,199
24,360	0.0071	173	452,344	78,235,641	77,411	13,388,748
24,360	0.0071	173	468,176	80,973,888	80,895	13,991,242
24,360	0.0071	173	484,562	83,807,974	84,535	14,620,848
24,360	0.0071	173	501,522	86,741,253	88,339	15,278,786
24,360	0.0071	173	519,075	89,777,197	92,314	15,966,332
	Projected Number of Tanks 24,360	Projected Number of Tanks Estimated Claim Frequency 24,360 0.0071	Projected Number of Tanks Estimated Claim Frequency Estimated Ultimate Claim Counts 24,360 0.0071 173 24,360 <	Projected Number of Tanks Estimated Claim Frequency Estimated Ultimate Claim Counts Estimated Ultimate Loss Severity 24,360 0.0071 173 270,000 24,360 0.0071 173 299,450 24,360 0.0071 173 299,354 24,360 0.0071 173 309,831 24,360 0.0071 173 331,899 24,360 0.0071 173 331,899 24,360 0.0071 173 355,538 24,360 0.0071 173 355,538 24,360 0.0071 173 367,982 24,360 0.0071 173 394,192 24,360 0.0071 173 394,192 24,360 0.0071 173 394,192 24,360 0.0071 173 407,989 24,360 0.0071 173 422,268 24,360 0.0071 173 422,268 24,360 0.0071 173 452,344 24,360	Projected Number of Tanks Estimated Claim Frequency Estimated Ultimate Claim Counts Estimated Ultimate Loss Severity Estimated Ultimate Loss Severity 24,360 0.0071 173 270,000 46,698,120 24,360 0.0071 173 279,450 48,332,554 24,360 0.0071 173 289,231 50,024,194 24,360 0.0071 173 299,354 51,775,040 24,360 0.0071 173 309,831 53,587,167 24,360 0.0071 173 320,675 55,462,718 24,360 0.0071 173 331,899 57,403,913 24,360 0.0071 173 343,515 59,413,050 24,360 0.0071 173 355,538 61,492,506 24,360 0.0071 173 367,982 63,644,744 24,360 0.0071 173 394,192 68,177,841 24,360 0.0071 173 407,989 70,564,065 24,360 0.0071 173 422,268<	Projected Number of Tanks Estimated Claim Frequency Estimated Ultimate Claim Counts Estimated Ultimate Loss Severity Estimated Ultimate Loss Estimated Ultimate Severity 24,360 0.0071 173 270,000 46,698,120 40,000 24,360 0.0071 173 279,450 48,332,554 41,800 24,360 0.0071 173 289,231 50,024,194 43,681 24,360 0.0071 173 299,354 51,775,040 45,647 24,360 0.0071 173 309,831 53,587,167 47,701 24,360 0.0071 173 320,675 55,462,718 49,847 24,360 0.0071 173 331,899 57,403,913 52,090 24,360 0.0071 173 343,515 59,413,050 54,434 24,360 0.0071 173 367,982 63,644,744 59,444 24,360 0.0071 173 380,862 65,872,310 62,119 24,360 0.0071 173 394,192

⁽²⁾ Projected using number of tanks from Pro Forma 9 with a 0% annual growth rate.

⁽³⁾ Selected 2012/13 claim frequency from Pro Forma 8 trended to the midpoint of each policy period using a 0% trend rate from Pro Forma 9.

 $^{(4) = (2) \}times (3)$

⁽⁵⁾ Selected 2012/13 loss severity from Pro Forma 8 trended to the midpoint of each policy period using a 3.5% trend rate from Pro Forma 9.

 $^{(6) = (4) \}times (5)$

⁽⁷⁾ Selected 2012/13 ALAE severity from Pro Forma 8 trended to the midpoint of each policy period using a 4.5% trend rate from Pro Forma 9.

 $^{(8) = (4) \}times (7)$



USTIF Loss Fund Experience @ 06/30/12 January 1, 2013 Frequency & Severity Assumptions

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Policy Period	Ultimate Claim Frequency	Claim Frequency Trend Factor	1/1/2013 Trended Ult Claim Freq	Ultimate Loss Severity	Loss Severity Trend Factor	1/1/2013 Trended Ult Loss Severity	Ultimate ALAE Severity	ALAE Severity Trend Factor	1/1/2013 Trended Ult ALAE Severity
1994	_	1.0000	_	95,346	1.8897	180,178	13,824	2.2576	31,208
1995	0.0086	1.0000	0.0086	128,434	1.8258	234,496	4,208	2.1604	9,091
1996	0.0083	1.0000	0.0083	166,131	1.7641	293,067	6,039	2.0674	12,485
1997	0.0101	1.0000	0.0101	183,790	1.7044	313,254	9,083	1.9783	17,970
1998	0.0165	1.0000	0.0165	209,137	1.6468	344,402	14,367	1.8932	27,198
1999	0.0180	1.0000	0.0180	231,189	1.5911	367,842	15,505	1.8116	28,090
2000	0.0118	1.0000	0.0118	225,416	1.5373	346,528	16,292	1.7336	28,244
2001	0.0113	1.0000	0.0113	284,873	1.4853	423,121	18,819	1.6590	31,221
2002	0.0119	1.0000	0.0119	223,469	1.4351	320,694	14,900	1.5875	23,654
2003	0.0085	1.0000	0.0085	203,870	1.3865	282,675	17,427	1.5192	26,475
2004	0.0117	1.0000	0.0117	218,996	1.3397	293,379	20,591	1.4537	29,934
2005	0.0088	1.0000	0.0088	217,565	1.2944	281,606	23,020	1.3911	32,025
2006	0.0079	1.0000	0.0079	193,410	1.2506	241,876	19,242	1.3312	25,615
2007	0.0072	1.0000	0.0072	248,649	1.2083	300,440	26,056	1.2739	33,193
2008	0.0070	1.0000	0.0070	242,565	1.1674	283,178	31,638	1.2191	38,569
2009	0.0070	1.0000	0.0070	250,000	1.1280	281,988	36,750	1.1666	42,871
2010	0.0063	1.0000	0.0063	259,615	1.0898	282,931	38,163	1.1163	42,603
2011	0.0077	1.0000	0.0077	248,676	1.0530	261,845	36,921	1.0683	39,441
2012	0.0076	1.0000	0.0076	250,000	1.0173	254,337	37,489	1.0223	38,323
		Average Last 3	0.0072			266,371			40,122
		Average Last 5	0.0071			272,856			40,361
	Selected (Policy	/ Year 2012/13)	0.0071			270,000			40,000

⁽²⁾ From Pro Forma 9.

⁽³⁾ Trended to January 1, 2013 using a 0% trend factor based on Pro Forma 9.

 $^{(4) = (2) \}times (3)$

⁽⁵⁾ From Pro Forma 9.

⁽⁶⁾ Trended to January 1, 2013 using a 3.5% trend factor based on Pro Forma 9.

 $^{(7) = (5) \}times (6)$

⁽⁸⁾ From Pro Forma 9.

⁽⁹⁾ Trended to January 1, 2013 using a 4.5% trend factor based on Pro Forma 9.

 $^{(10) = (8) \}times (9)$



USTIF Loss Fund Experience @ 06/30/12 Summary Statistics - Frequency and Severity Trend Selections

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Policy Period	Number of Tanks	Ultimate Counts	Ultimate Claim Frequency	Ultimate Claim Frequency % Change	Ultimate Losses	Ultimate Loss Severity	Ultimate Loss Severity % Change	Ultimate ALAE	Ultimate ALAE Severity	Ultimate ALAE Severity % Change
1994	-	170	-		16,208,887	95,346		2,350,000	13,824	
1995	45,452	389	0.0086		49,960,696	128,434	34.7%	1,636,907	4,208	-69.6%
1996	46,067	383	0.0083	-2.9%	63,628,269	166,131	29.4%	2,312,881	6,039	43.5%
1997	42,738	433	0.0101	21.9%	79,580,993	183,790	10.6%	3,933,033	9,083	50.4%
1998	32,104	529	0.0165	62.6%		209,137	13.8%	7,600,000	14,367	58.2%
1999	31,880	574	0.0180	9.3%	132,702,488	231,189	10.5%	8,900,000	15,505	7.9%
2000	30,099	356	0.0118	-34.3%	80,248,038	225,416	-2.5%	5,800,000	16,292	5.1%
2001	29,539	333	0.0113	-4.7%		284,873	26.4%	6,266,820	18,819	15.5%
2002	29,215	349	0.0119	6.0%	77,990,711	223,469	-21.6%	5,200,000	14,900	-20.8%
2003	28,311	241	0.0085	-28.7%		203,870	-8.8%	4,200,000	17,427	17.0%
2004	27,310	319	0.0117	37.2%		218,996	7.4%	6,568,511	20,591	18.2%
2005	26,890	236	0.0088	-24.9%		217,565	-0.7%	5,432,803	23,020	11.8%
2006	26,305	207	0.0079	-10.3%		193,410	-11.1%	3,983,002	19,242	-16.4%
2007	25,760	185	0.0072	-8.7%		248,649	28.6%	4,820,417	26,056	35.4%
2008	25,408	177	0.0070	-3.0%		242,565	-2.4%	5,600,000	31,638	21.4%
2009	24,993	174	0.0070	-0.1%	43,500,000	250,000	3.1%	6,394,500	36,750	16.2%
2010	24,745	156	0.0063	-9.4%	40,500,000	259,615	3.8%	5,953,500	38,163	3.8%
2011	24,360	187	0.0077	21.8%		248,676	-4.2%	6,904,222	36,921	-3.3%
2012	24,360	185	0.0076	-1.0%	46,280,000	250,000	0.5%	6,939,904	37,489	1.5%
		Indicated Trend - Latest 10 years	-3.58%			2.67%			9.95%	
	Inc	dicated Trend - 2003 through 2010	-6.31%			3.55%			12.16%	
		Selected		0.00%			3.50%			4.50%

⁽²⁾ Provided by USTIF.

⁽³⁾ From Exhibit 7.

^{(4) = (3) / (2)} (5) Period-over-Period change in (4). (6) From Exhibit 2.

^{(7) = (6) / (3)} (8) Period-over-Period change in (7).

⁽⁹⁾ From Exhibit 8.

^{(10) = (9) / (3)}

⁽¹¹⁾ Period-over-Period change in (10).



USTIF Loss Fund Experience @ 06/30/12 Estimated Payment Pattern

(1) (2) (3) (4) (5) (6)

Maturity (Months)	Incremental Percentage Paid	Cumulative Percentage Paid	Maturity (Months)	Implied Incremental Percentage Paid	Interpolated Cumulative Percentage Paid
6	0.004	0.004	12	0.047	0.047
18	0.086	0.090	24	0.105	0.151
30	0.123	0.213	36	0.107	0.258
42	0.090	0.303	48	0.086	0.343
54	0.081	0.384	60	0.072	0.416
66	0.064	0.448	72	0.058	0.474
78	0.052	0.500	84	0.061	0.534
90	0.070	0.569	96	0.057	0.591
102	0.044	0.613	108	0.044	0.635
114	0.045	0.657	120	0.045	0.681
126	0.046	0.704	132	0.041	0.722
138	0.036	0.740	144	0.032	0.754
150	0.029	0.769	156	0.025	0.779
162	0.021	0.790	168	0.019	0.798
174	0.017	0.807	180	0.019	0.817
186	0.020	0.827	192	0.019	0.837
198	0.019	0.846	204	0.026	0.863
210	0.034	0.880	216	0.029	0.892
222	0.024	0.904	228	0.024	0.916
234	0.024	0.928	240	0.024	0.940
246	0.024	0.952	252	0.024	0.964
258	0.024	0.976	264	0.024	0.988
270	0.024	1.000	276	0.012	1.000

⁽²⁾ Based on (3).

⁽³⁾ From Pro Forma 11.

⁽⁵⁾ Based on (6).

⁽⁶⁾ Interpolated based on (3).



USTIF Loss Fund Experience @ 06/30/12 Estimated Payment Pattern

	Paid Loss & ALAE Combined ¹										I Ultimate Loss ALAE ²									
	6	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210		
1994 1996 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2011	26,549 80,363 378,046 815,371 669,532 995,206 1,575,214 809,903 228,084 177,897 63,928 130,235 109,170 291,760 484,494 303,418 291,417 176,467 72,256	1,112,976 4,087,659 5,783,162 7,875,779 12,642,059 10,809,677 8,024,820 8,376,286 7,089,086 4,463,156 4,311,757 3,786,862 3,897,217 5,926,828 5,679,183 5,221,246 4,356,960 3,592,947	2,719,186 9,026,123 11,263,295 14,758,342 22,085,159 24,747,463 18,347,170 18,477,080 14,710,589 10,291,790 11,180,929 11,254,927 8,765,680 11,734,761 11,264,089 11,434,950	4,236,228 12,185,081 16,306,452 21,017,720 30,767,672 37,178,409 25,954,735 27,605,858 22,931,509 16,163,904 22,285,037 16,559,427 12,988,017 16,555,350 15,406,955 13,864,095	5,285,263 14,744,313 19,975,004 27,565,532 40,238,127 49,219,242 33,207,452 36,928,114 29,928,074 20,582,941 28,765,844 21,328,688 16,383,871 20,335,786 18,425,257	5,939,452 17,944,081 24,322,249 33,565,170 49,458,358 60,182,300 40,522,360 40,522,360 24,137,096 34,380,616 25,240,041 19,560,516 23,018,153	7,482,553 20,821,180 28,142,300 39,449,251 57,111,018 69,633,767 47,051,556 52,263,847 42,864,181 27,631,165 39,561,793 28,461,680 21,949,600	8,564,703 23,888,062 32,001,522 46,062,610 64,772,688 78,161,811 52,057,715 57,451,754 48,271,600 30,336,428 43,569,545 31,679,023	9,477,406 26,748,044 35,414,898 50,123,154 72,443,459 85,782,496 55,980,339 62,131,654 51,714,403 32,578,695 46,204,583	10,350,474 29,137,306 38,905,007 54,060,367 78,531,873 92,972,886 59,329,017 66,554,758 54,530,815 34,547,270	11,252,051 31,472,990 42,351,042 57,548,621 84,457,462 100,362,130 62,243,765 70,330,364 57,202,191	12,195,614 33,896,880 45,936,538 61,182,809 88,187,040 105,081,248 64,238,729 73,282,030	13,032,291 35,887,456 48,598,758 63,893,939 91,693,377 108,548,127 66,082,292	13,588,994 38,745,968 50,740,689 66,393,287 95,304,283 111,635,611	15,314,938 40,517,288 51,888,245 68,349,233 96,878,133	15,709,728 41,928,197 53,592,372 69,868,218	16,081,707 43,374,296 54,782,889	16,385,041 44,481,220	1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2011	18,558,887 51,597,604 65,941,150 83,514,026 118,233,467 141,602,488 86,048,038 101,129,408 83,190,711 53,332,706 76,428,195 50,820,417 48,534,010 49,894,500 46,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500 64,453,500
Paid Loss & ALAE to Ultimate Loss & ALAE ³																				
	6	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210		
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2011 2011	0.001 0.002 0.006 0.010 0.006 0.007 0.018 0.003 0.003 0.003 0.001 0.002 0.002 0.002 0.006 0.006 0.006 0.006 0.006	0.060 0.079 0.088 0.094 0.107 0.076 0.093 0.085 0.084 0.056 0.067 0.089 0.117 0.117 0.117 0.1094	0.147 0.175 0.177 0.177 0.187 0.175 0.213 0.183 0.177 0.193 0.194 0.198 0.199 0.231 0.232 0.209 0.197	0.228 0.236 0.247 0.252 0.260 0.263 0.302 0.273 0.276 0.303 0.292 0.295 0.395 0.317 0.278	0.285 0.286 0.303 0.330 0.340 0.348 0.365 0.365 0.366 0.376 0.376 0.372 0.400	0.320 0.348 0.369 0.402 0.418 0.425 0.471 0.447 0.443 0.453 0.450 0.444 0.453	0.403 0.404 0.427 0.472 0.483 0.492 0.547 0.515 0.518 0.518 0.501 0.499	0.461 0.463 0.485 0.552 0.5548 0.552 0.605 0.568 0.580 0.569 0.570 0.558	0.511 0.518 0.537 0.600 0.613 0.606 0.650 0.614 0.622 0.611 0.605	0.558 0.565 0.590 0.647 0.664 0.657 0.689 0.658 0.655 0.648	0.606 0.610 0.642 0.689 0.714 0.709 0.723 0.695 0.688	0.657 0.657 0.697 0.733 0.746 0.742 0.742 0.742	0.702 0.696 0.737 0.765 0.776 0.767 0.768	0.732 0.751 0.769 0.795 0.806 0.788	0.825 0.785 0.787 0.818 0.819	0.846 0.813 0.813 0.837	0.867 0.841 0.831	0.883 0.862		
average last 4 avg last 3 avg	0.005 0.004 0.004	0.087 0.096 0.089	0.189 0.217 0.213	0.277 0.304 0.307	0.353 0.382 0.384	0.420 0.448 0.447	0.484 0.509 0.506	0.543 0.569 0.566	0.590 0.613 0.612	0.633 0.663 0.654	0.675 0.704 0.702	0.713 0.740 0.738	0.744 0.769 0.770	0.774 0.790 0.796	0.807 0.802 0.808	0.827 0.827 0.821	0.846 0.846	0.872		
Last 2 avg	0.002	0.081	0.203	0.298	0.390	0.449	0.500	0.564	0.608	0.652	0.692	0.736	0.767	0.797	0.819	0.825	0.836	0.872		
Prior Selected	0.006	0.104	0.213	0.306	0.377	0.434	0.500	0.559	0.615	0.657	0.703	0.733	0.760	0.781	0.811	0.835	0.870	0.892		
Selected	0.004	0.090	0.213	0.303	0.384	0.448	0.500	0.569	0.613	0.657	0.704	0.740	0.769	0.790	0.807	0.827	0.846	0.880		

¹ Based on Exhibit 13 and Exhibit 15.

² From Pro Forma 12



USTIF Loss Fund Experience @ 06/30/12 Summary of Estimated Ultimate Loss & ALAE

Policy Period	Estimated Ultimate Loss	Estimated Ultimate ALAE	Estimated Ultimate Loss & ALAE
1994	16,208,887	2,350,000	18,558,887
1995	49,960,696	1,636,907	51,597,604
1996	63,628,269	2,312,881	65,941,150
1997	79,580,993	3,933,033	83,514,026
1998	110,633,467	7,600,000	118,233,467
1999	132,702,488	8,900,000	141,602,488
2000	80,248,038	5,800,000	86,048,038
2001	94,862,588	6,266,820	101,129,408
2002	77,990,711	5,200,000	83,190,711
2003	49,132,706	4,200,000	53,332,706
2004	69,859,684	6,568,511	76,428,195
2005	51,345,382	5,432,803	56,778,185
2006	40,035,962	3,983,002	44,018,965
2007	46,000,000	4,820,417	50,820,417
2008	42,934,010	5,600,000	48,534,010
2009	43,500,000	6,394,500	49,894,500
2010	40,500,000	5,953,500	46,453,500
2011	46,502,475	6,904,222	53,406,698
2012	46,280,000	6,939,904	53,219,904
Total	1,181,906,355	100,796,501	1,282,702,856

⁽²⁾ From Exhibit 2

⁽³⁾ From Exhibit 8

^{(4) = (2) + (3)}



USTIF Loss Fund Experience @ 06/30/12 Paid Loss & ALAE

Policy Period	Paid Loss	Paid ALAE	Paid Loss & ALAE Combined
1994	14,480,115	2,230,005	16,710,120
1995	43,319,945	1,161,275	44,481,220
1996	53,343,725	1,439,164	54,782,889
1997	67,350,780	2,517,438	69,868,218
1998	91,933,051	4,945,082	96,878,133
1999	106,647,940	4,987,671	111,635,611
2000	63,065,100	3,017,192	66,082,292
2001	70,812,422	2,469,608	73,282,030
2002	55,249,860	1,952,331	57,202,191
2003	33,047,621	1,499,649	34,547,270
2004	43,962,061	2,242,522	46,204,583
2005	29,919,189	1,759,834	31,679,023
2006	20,919,129	1,030,471	21,949,600
2007	21,896,733	1,121,420	23,018,153
2008	17,327,320	1,097,937	18,425,257
2009	12,779,155	1,084,940	13,864,095
2010	8,577,291	566,659	9,143,950
2011	3,225,205	367,742	3,592,947
2012	52,971	19,285	72,256
Total	757,909,613	35,510,225	793,419,838

⁽²⁾ From Exhibit 25

⁽³⁾ From Exhibit 25

^{(4) = (2) + (3)}



USTIF Loss Fund Experience @ 06/30/12 Estimated Unpaid Loss

(1) (2) (3) (4) (5) (6) (7)

	Estimated Ultimate					
Policy Period	Loss	Paid Loss	Case Reserve	Case Incurred Loss	Estimated IBNR	Estimated Unpaid Loss
1994	16,208,887	14,480,115	924,683	15,404,798	804,089	1,728,772
1995	49,960,696	43,319,945	3,813,639	47,133,584	2,827,112	6,640,751
1996	63,628,269	53,343,725	5,875,528	59,219,253	4,409,016	10,284,544
1997	79,580,993	67,350,780	4,687,916	72,038,696	7,542,297	12,230,213
1998	110,633,467	91,933,051	6,356,742	98,289,793	12,343,674	18,700,416
1999	132,702,488	106,647,940	9,466,824	116,114,764	16,587,724	26,054,548
2000	80,248,038	63,065,100	5,372,579	68,437,679	11,810,359	17,182,938
2001	94,862,588	70,812,422	8,841,935	79,654,357	15,208,231	24,050,166
2002	77,990,711	55,249,860	8,718,438	63,968,298	14,022,413	22,740,851
2003	49,132,706	33,047,621	6,065,652	39,113,273	10,019,433	16,085,085
2004	69,859,684	43,962,061	10,097,948	54,060,009	15,799,675	25,897,623
2005	51,345,382	29,919,189	6,817,290	36,736,479	14,608,903	21,426,193
2006	40,035,962	20,919,129	6,241,828	27,160,957	12,875,005	19,116,833
2007	46,000,000	21,896,733	5,807,911	27,704,644	18,295,356	24,103,267
2008	42,934,010	17,327,320	7,170,753	24,498,073	18,435,937	25,606,690
2009	43,500,000	12,779,155	7,911,536	20,690,691	22,809,309	30,720,845
2010	40,500,000	8,577,291	8,873,647	17,450,938	23,049,062	31,922,709
2011	46,502,475	3,225,205	17,049,174	20,274,379	26,228,096	43,277,270
1/1/2012-6/30/2012	23,140,000 ¹	52,971	9,008,029	9,061,000	14,079,000	23,087,029
Total	1,158,766,355	757,909,613	139,102,052	897,011,665	261,754,690	400,856,742

⁽²⁾ From Exhibit 2

⁽³⁾ From Exhibit 25

⁽⁴⁾ From Exhibit 25

^{(5) = (3) + (4)}

^{(6) = (2) - (5)}

^{(7) = (4) + (6)}

¹ 2012 estimate from Exhibit 2 multiplied by 50% to estimate the ultimate loss for 1/1/12-6/30/12.



USTIF Loss Fund Experience @ 06/30/12 Estimated Unpaid ALAE

Policy Period	Estimated Ultimate ALAE	Paid ALAE	Estimated Unpaid ALAE
1994	2,350,000	2,230,005	119,995
1995	1,636,907	1,161,275	475,632
1996	2,312,881	1,439,164	873,717
1997	3,933,033	2,517,438	1,415,595
1998	7,600,000	4,945,082	2,654,918
1999	8,900,000	4,987,671	3,912,329
2000	5,800,000	3,017,192	2,782,808
2001	6,266,820	2,469,608	3,797,212
2002	5,200,000	1,952,331	3,247,669
2003	4,200,000	1,499,649	2,700,351
2004	6,568,511	2,242,522	4,325,989
2005	5,432,803	1,759,834	3,672,969
2006	3,983,002	1,030,471	2,952,531
2007	4,820,417	1,121,420	3,698,997
2008	5,600,000	1,097,937	4,502,063
2009	6,394,500	1,084,940	5,309,560
2010	5,953,500	566,659	5,386,841
2011	6,904,222	367,742	6,536,480
1/1/2012-6/30/2012	3,469,952	19,285	3,450,667
Total	97,326,549	35,510,225	61,816,324

⁽²⁾ From Exhibit 8

⁽³⁾ From Exhibit 25

^{(4) = (2) - (3)}

¹ 2012 estimate from Exhibit 8 multiplied by 50% to estimate the ultimate ALAE for 1/1/12-6/30/12.

(8)

46,280,000

1,181,906,355

(7)

52,907,443

1,218,072,909

(6)

44,581,540

1,145,526,925



(1)

2012

Total

Pennsylvania Insurance Department / Bureau of Special Funds USTIF Loss Fund

USTIF Loss Fund Experience @ 06/30/12 Estimated Ultimate Loss

(4)

(5)

40,112,821

1,197,402,912

		L]			
Policy Period	Paid Loss	Incurred Loss	Incurred Loss Loss Development Method	Paid Loss Loss Development Method	Incurred Loss Cape Cod Method	Paid Loss Cape Cod Method	Selected Ultimate Loss
1994	14,480,115	15,404,798	16,208,887	15,846,370	16,721,034	16,768,052	16,208,887
1995	43,319,945	47,133,584	50,337,739	48,829,569	51,199,470	50,538,281	49,960,696
1996	53,343,725	59,219,253	64,193,670	61,932,065	64,415,507	62,692,823	63,628,269
1997	67,350,780	72,038,696	79,261,296	80,540,083	79,386,160	80,710,547	79,580,993
1998	91,933,051	98,289,793	109,766,493	113,234,389	109,222,926	111,943,020	110,633,467
1999	106,647,940	116,114,764	131,617,868	135,956,348	130,217,369	133,004,208	132,702,488
2000	63,065,100	68,437,679	79,126,663	83,612,161	78,917,628	82,591,289	80,248,038
2001	70,812,422	79,654,357	93,937,130	97,638,960	91,184,715	92,178,609	94,862,588
2002	55,249,860	63,968,298	77,324,374	79,989,720	78,910,487	82,712,785	77,990,711
2003	33,047,621	39,113,273	48,509,091	51,003,550	48,223,923	51,112,162	49,132,706
2004	43,962,061	54,060,009	68,856,594	72,868,953	67,861,256	71,868,573	69,859,684
2005	29,919,189	36,736,479	49,131,073	53,559,690	48,987,531	53,584,523	51,345,382
2006	20,919,129	27,160,957	38,504,337	41,567,587	39,971,099	44,983,147	40,035,962
2007	21,896,733	27,704,644	42,220,719	50,036,668	41,460,593	47,285,052	46,000,000
2008	17,327,320	24,498,073	39,574,081	47,118,061	39,439,522	45,604,377	42,934,010
2009	12,779,155	20,690,691	35,763,308	44,480,343	37,296,418	45,102,691	43,500,000
2010	8,577,291	17,450,938	33,179,830	44,185,304	34,629,140	42,380,987	40,500,000
2011	3,225,205	20,274,379	41,053,723	34,890,269	42,900,610	50,104,341	46,502,475

40,364,892

1,138,931,770

52,971

757,909,613

(2)

(3)

9,061,000

897,011,665

^{(2) &}amp; (3) From Exhibit 25

⁽⁴⁾ From Exhibit 3

⁽⁵⁾ From Exhibit 4

⁽⁶⁾ From Exhibit 5

⁽⁷⁾ From Exhibit 6

⁽⁸⁾ Selected judgmentally.



USTIF Loss Fund Experience @ 06/30/12 Incurred Loss Development

		Cumulative Incurred Loss	
Policy Period	Incurred Loss	Development Factor	Estimated Ultimate Loss
1994	15,404,798	1.052	16,208,887
1995	47,133,584	1.068	50,337,739
1996	59,219,253	1.084	64,193,670
1997	72,038,696	1.100	79,261,296
1998	98,289,793	1.117	109,766,493
1999	116,114,764	1.134	131,617,868
2000	68,437,679	1.156	79,126,663
2001	79,654,357	1.179	93,937,130
2002	63,968,298	1.209	77,324,374
2003	39,113,273	1.240	48,509,091
2004	54,060,009	1.274	68,856,594
2005	36,736,479	1.337	49,131,073
2006	27,160,957	1.418	38,504,337
2007	27,704,644	1.524	42,220,719
2008	24,498,073	1.615	39,574,081
2009	20,690,691	1.728	35,763,308
2010	17,450,938	1.901	33,179,830
2011	20,274,379	2.025	41,053,723
2012	9,061,000	4.455	40,364,892
Total	897,011,665		1,138,931,770

⁽²⁾ From Exhibit 25

⁽³⁾ From Exhibit 11

 $^{(4) = (2) \}times (3)$



USTIF Loss Fund Experience @ 06/30/12 Paid Loss Development Method

		Cumulative Paid Loss	
Policy Period	Paid Loss	Development Factor	Estimated Ultimate Loss
1994	14,480,115	1.094	15,846,370
1995	43,319,945	1.127	48,829,569
1996	53,343,725	1.161	61,932,065
1997	67,350,780	1.196	80,540,083
1998	91,933,051	1.232	113,234,389
1999	106,647,940	1.275	135,956,348
2000	63,065,100	1.326	83,612,161
2001	70,812,422	1.379	97,638,960
2002	55,249,860	1.448	79,989,720
2003	33,047,621	1.543	51,003,550
2004	43,962,061	1.658	72,868,953
2005	29,919,189	1.790	53,559,690
2006	20,919,129	1.987	41,567,587
2007	21,896,733	2.285	50,036,668
2008	17,327,320	2.719	47,118,061
2009	12,779,155	3.481	44,480,343
2010	8,577,291	5.151	44,185,304
2011	3,225,205	10.818	34,890,269
2012	52,971	757.260	40,112,821
Total	757,909,613		1,197,402,912

⁽²⁾ From Exhibit 25

⁽³⁾ From Exhibit 11

 $^{(4) = (2) \}times (3)$



USTIF Loss Fund Experience @ 06/30/12 Generalized Cape Cod Method - Reported Loss

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Policy Period	Ultimate Claims	Trend Index	Age-to-Ulimate LDF (Reported Loss)	Portion of Ultimate Loss Reported	Cumulative Reported Loss at 6/30/2012	Trended Developed Loss to Exposure Ratio	Trended Expected Loss to Exposure Ratio	Expected Ultimate Loss	Estimated IBNR Losses	Estimated Ultimate Indemnity Losses
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012	170 389 383 433 529 574 356 333 349 241 319 236 207 185 177 174 156 187 185	1.969 1.902 1.838 1.776 1.716 1.658 1.602 1.548 1.411 1.363 1.317 1.272 1.229 1.188 1.148 1.109 1.071 1.035 1.000	1.052 1.068 1.084 1.100 1.117 1.134 1.156 1.179 1.209 1.240 1.274 1.337 1.418 1.524 1.615 1.728 1.901 2.025 4.455	95.0% 93.6% 92.3% 90.9% 89.5% 88.2% 86.5% 84.8% 82.7% 80.6% 74.5% 65.6% 61.9% 57.9% 52.6% 49.4%	15,404,798 47,133,584 59,219,253 72,038,696 98,289,793 116,114,764 68,437,679 79,654,357 63,968,298 39,113,273 54,060,009 36,736,479 27,160,957 27,704,644 24,498,073 20,690,691 17,450,938 20,274,379 9,061,000	187,731 246,170 308,067 325,076 356,029 380,131 356,011 436,559 312,532 274,327 284,235 264,866 228,655 271,054 256,566 227,882 227,882 227,840 227,222 218,047	307,302 312,376 321,805 330,696 339,166 345,791 349,048 352,430 266,001 265,115 261,799 258,222 256,860 254,276 251,061 248,834 247,418	26,532,766 63,875,661 67,056,420 80,631,563 104,567,660 119,727,942 77,579,247 75,834,626 86,507,100 47,036,813 64,224,741 48,562,083 43,483,159 40,009,855 39,220,866 39,400,969 36,237,125 44,702,615	1,316,236 4,065,886 5,196,254 7,347,464 10,933,133 14,102,605 10,479,949 11,530,358 14,942,189 9,110,650 13,801,247 12,251,052 12,810,142 13,755,949 14,941,449 16,605,727 17,178,202 22,626,231 35,520,540	16,721,034 51,199,470 64,415,507 79,386,160 109,222,926 130,217,369 78,917,628 91,184,715 78,910,487 48,223,923 67,861,256 48,987,531 39,971,099 41,460,593 39,439,522 37,296,418 34,629,140 42,900,610 44,581,540
Total Control Notes (2) (4) (5) (6) (7) (3) (3) (8) (8) (9) (10) (11)	5,583 5,583 5,583 From Exhibit 7 From Exhibit 11 1.0 \div (4) From Exhibit 25 [(6)*(3) \div ((2)*(5)] Trend Rate = LF \$1.5mln to \$1mln = The annual aggregate loss CC Decay Factor = Separate calculations are p (8) \times ((2) \div (3)) (9) \times (1 - (5)) (6) + (10)	0.80	•		897,011,665 897,011,665			1,150,993,272	248,515,260	1,145,526,925



USTIF Loss Fund Experience @ 06/30/12 **Generalized Cape Cod Method - Paid Loss**

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Policy Period	Ultimate Claims	Trend Index	Age-to-Ulimate LDF (Paid Loss)	Portion of Ultimate Loss Paid	Cumulative Paid Loss at 6/30/2012	Trended Developed Loss to Exposure Ratio	Trended Expected Loss to Exposure Ratio	Expected Ultimate Loss	Estimated Unpaid Loss	Estimated Ultimate Loss
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011	170 389 383 433 529 574 356 333 349 241 319 236 207 185 177 174 156 187 185	1.969 1.902 1.838 1.776 1.716 1.658 1.602 1.548 1.411 1.363 1.317 1.272 1.229 1.188 1.148 1.109 1.071 1.035 1.000	1.094 1.127 1.161 1.196 1.232 1.275 1.326 1.379 1.448 1.543 1.658 1.790 1.987 2.285 2.719 3.481 5.151 10.818 757.260	91.4% 88.7% 86.1% 83.6% 81.2% 78.4% 75.4% 69.1% 64.8% 60.3% 55.9% 50.3% 43.8% 36.8% 28.7% 19.4% 9.2%	14,480,115 43,319,945 53,343,725 67,350,780 91,933,051 106,647,940 63,065,100 70,812,422 55,249,860 33,047,621 43,962,061 29,919,189 20,919,129 21,896,733 17,327,320 12,779,155 8,577,291 3,225,205 52,971	183,533 238,795 297,213 330,320 367,277 392,661 376,192 453,763 323,305 288,434 300,798 288,741 246,846 321,232 305,475 283,426 303,413 193,109 216,686	307,344 312,853 323,541 334,590 345,011 353,110 357,501 361,402 358,890 290,179 290,388 289,044 287,678 289,821 289,954 288,990 288,038 285,892 285,892	26,536,408 63,973,194 67,418,033 81,581,014 106,369,682 122,261,910 79,457,926 77,765,243 88,794,023 51,312,062 70,347,180 53,615,950 48,443,479 45,143,917 44,723,966 45,353,567 41,946,362 51,653,951 52,924,362	2,287,937 7,218,336 9,349,098 13,359,767 20,009,969 26,356,268 19,526,189 21,366,187 27,462,925 18,064,541 27,906,512 23,665,334 24,064,018 25,388,319 28,277,057 32,323,536 33,803,696 46,879,136 52,854,472	16,768,052 50,538,281 62,692,823 80,710,547 111,943,020 133,004,208 82,591,289 92,178,609 82,712,785 51,112,162 71,868,573 53,584,523 44,983,147 47,285,052 45,604,377 45,102,691 42,380,987 50,104,341 52,907,443
Total Control	5,583 5,583				757,909,613 757,909,613			1,219,622,229	460,163,296	1,218,072,909
(4) (5) (6) (7) (3) (3) (8) (8) (9)	From Exhibit 7 From Exhibit 11 $1.0 \div (4)$ From Exhibit 25 $[(6)^*(3) \div ((2)^*(5)]$ Trend Rate = ILF \$1.5mln to \$1mln = CC Decay Factor = Separate calculations are p $(8) \times ((2) \div (3))$ $(9) \times (1 - (5))$	3.50% 1.06 0.80 performed for each pe	riod (before 2003, after 20	002)						



USTIF Loss Fund Experience @ 06/30/12 Estimated Ultimate Number of Claims

Policy Period	Reported Claim Counts	Cumulative Reported Claim Count Development Factor	Estimated Ultimate Claims Counts
1994	170	1.000	170
1995	389	1.000	389
1996	383	1.000	383
1997	433	1.000	433
1998	529	1.000	529
1999	574	1.000	574
2000	356	1.000	356
2001	333	1.000	333
2002	349	1.000	349
2003	241	1.000	241
2004	319	1.000	319
2005	236	1.000	236
2006	207	1.000	207
2007	185	1.000	185
2008	177	1.000	177
2009	174	1.000	174
2010	156	1.000	156
2011	187	1.000	187
2012	89	2.080	185
Total	5,487		5,583

⁽²⁾ From Exhibit 27

⁽³⁾ From Exhibit 11

 $^{(4) = (2) \}times (3)$



USTIF Loss Fund Experience @ 06/30/12 Estimated Ultimate ALAE

(1)	(2)	(3)	(4)	(5)	(6)	(7)
		Ultimate ALA	AE Indications			

Policy Period	Paid ALAE	Paid ALAE Development Method	Paid ALAE Cape Cod Method	Selected Ultimate ALAE	Estimated Ultimate Loss	Estimated ALAE Ratio
1994	2,230,005	2,377,269	2,311,156	2,350,000	16,208,887	0.145
1995	1,161,275	1,314,651	1,636,907	1,636,907	49,960,696	0.033
1996	1,439,164	1,726,997	2,312,881	2,312,881	63,628,269	0.036
1997	2,517,438	3,202,181	3,933,033	3,933,033	79,580,993	0.049
1998	4,945,082	6,919,159	7,596,151	7,600,000	110,633,467	0.069
1999	4,987,671	7,676,624	8,929,445	8,900,000	132,702,488	0.067
2000	3,017,192	5,108,203	5,829,729	5,800,000	80,248,038	0.072
2001	2,469,608	4,599,238	6,266,820	6,266,820	94,862,588	0.066
2002	1,952,331	3,999,484	5,239,416	5,200,000	77,990,711	0.067
2003	1,499,649	3,440,790	4,237,170	4,200,000	49,132,706	0.085
2004	2,242,522	5,917,021	6,568,511	6,568,511	69,859,684	0.094
2005	1,759,834	5,432,803	5,254,732	5,432,803	51,345,382	0.106
2006	1,030,471	3,753,791	3,983,002	3,983,002	40,035,962	0.099
2007	1,121,420	4,820,417	4,744,257	4,820,417	46,000,000	0.105
2008	1,097,937	5,616,175	4,677,232	5,600,000	42,934,010	0.130
2009	1,084,940	7,603,079	4,986,757	6,394,500	43,500,000	0.147
2010	566,659	6,552,236	4,474,987	5,953,500	40,500,000	0.147
2011	367,742	10,205,217	5,148,897	6,904,222	46,502,475	0.148
2012	19,285	10,703,569	4,994,152	6,939,904	46,280,000	0.150
Total	35,510,225	100,968,904	93,125,237	100,796,501	1,181,906,355	

⁽²⁾ From Exhibit 25

⁽³⁾ From Exhibit 9

⁽⁴⁾ From Exhibit 10

⁽⁵⁾ Judgmentally Selected

⁽⁶⁾ From Exhibit 2

 $^{(7) = (5) \}div (6)$



USTIF Loss Fund Experience @ 06/30/12 Paid ALAE Development Method

		Cumulative Development	
Policy Period	Paid ALAE	Factor	Estimated Ultimate ALAE
1994	2,230,005	1.066	2,377,269
1995	1,161,275	1.132	1,314,651
1996	1,439,164	1.200	1,726,997
1997	2,517,438	1.272	3,202,181
1998	4,945,082	1.399	6,919,159
1999	4,987,671	1.539	7,676,624
2000	3,017,192	1.693	5,108,203
2001	2,469,608	1.862	4,599,238
2002	1,952,331	2.049	3,999,484
2003	1,499,649	2.294	3,440,790
2004	2,242,522	2.639	5,917,021
2005	1,759,834	3.087	5,432,803
2006	1,030,471	3.643	3,753,791
2007	1,121,420	4.298	4,820,417
2008	1,097,937	5.115	5,616,175
2009	1,084,940	7.008	7,603,079
2010	566,659	11.563	6,552,236
2011	367,742	27.751	10,205,217
2012	19,285	555.020	10,703,569
Total	35,510,225		100,968,904

⁽²⁾ From Exhibit 25

⁽³⁾ From Exhibit 11

 $^{(4) = (2) \}times (3)$



USTIF Loss Fund Experience @ 06/30/12 Generalized Cape Cod Method - Paid ALAE

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Policy Period	Ultimate Loss	Trend Index	Age-to-Ulimate LDF (Paid ALAE)	Portion of Ultimate Expense Paid	Cumulative Paid ALAE at 6/30/2012	Trended Developed ALAE to Exposure Ratio	Trended Expected ALAE to Exposure Ratio	Expected Ultimate ALAE	Estimated Unpaid ALAE	Estimated Ultimate ALAE
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012	16,208,887 49,960,696 63,628,269 79,580,993 110,633,467 132,702,488 80,248,038 94,862,588 77,990,711 49,132,706 69,859,684 51,345,382 40,035,962 46,000,000 42,934,010 43,500,000 40,500,000 40,500,000 46,502,475 46,280,000	1.122 1.111 1.100 1.090 1.079 1.069 1.059 1.049 1.101 1.090 1.080 1.070 1.059 1.049 1.019 1.019 1.010	1.066 1.132 1.200 1.272 1.399 1.539 1.693 1.862 2.049 2.294 2.639 3.087 3.643 4.298 5.115 7.008 11.563 27.751 555.020	93.8% 88.3% 78.6% 71.5% 65.0% 59.1% 43.6% 37.9% 32.4% 27.5% 23.3% 19.5% 14.3% 8.6% 3.6% 0.2%	2,230,005 1,161,275 1,439,164 2,517,438 4,945,082 4,987,671 3,017,192 2,469,608 1,952,331 1,499,649 2,242,522 1,759,834 1,030,471 1,121,420 1,097,937 1,084,940 566,659 367,742 19,285	0.165 0.029 0.030 0.044 0.068 0.062 0.067 0.051 0.056 0.076 0.091 0.113 0.099 0.110 0.136 0.180 0.165 0.222 0.231	0.091 0.091 0.091 0.091 0.091 0.091 0.091 0.091 0.108 0.108 0.108 0.108 0.108 0.108	1,310,006 4,076,847 5,242,302 6,619,988 9,292,024 11,253,272 6,870,844 8,200,618 6,421,915 4,852,422 6,966,112 5,169,412 4,069,733 4,721,168 4,449,068 4,551,272 4,278,332 4,959,883 4,983,847	81,151 475,632 873,717 1,415,595 2,651,069 3,941,774 2,812,537 3,797,212 3,287,085 2,737,521 4,325,989 3,494,898 2,952,531 3,622,837 3,579,295 3,901,817 3,908,328 4,781,155 4,974,867	2,311,156 1,636,907 2,312,881 3,933,033 7,596,151 8,929,445 5,829,729 6,266,820 5,239,416 4,237,170 6,568,511 5,254,732 3,983,002 4,744,257 4,677,232 4,986,757 4,474,987 5,148,897 4,994,152
Control Notes (2) (4) (5) (6) (7) (3) (3) (8) (8) (9) (10) (11)	1,181,906,355 Selected exposure proxy; value From Exhibit 11 1.0 \div (4) Exhibit 25 [(6)*(3) \div (2)*(5)] ALAE-to-Loss Trend Rate = ILF \$1.5mln to \$1mln = CC Decay Factor = Separate calculations are perfor (8) \times ((2) \div (3)) (9) \times (1 - (5)) (6) $+$ (10)	1.0% 1.06 1.00	d (before 2003, after 2	2002)	35,510,225					



USTIF Loss Fund Experience @ 06/30/12 Summary of Development Factors

(1) (2) (3) (4) (5)

			Cumulative De	velopment Factors	
Policy Period	Age at 6/30/2012	Reported Loss	Paid Loss	Rptd Claim Count	Paid ALAE
1994	222	1.052	1.094	1.000	1.066
1995	210	1.068	1.127	1.000	1.132
1996	198	1.084	1.161	1.000	1.200
1997	186	1.100	1.196	1.000	1.272
1998	174	1.117	1.232	1.000	1.399
1999	162	1.134	1.275	1.000	1.539
2000	150	1.156	1.326	1.000	1.693
2001	138	1.179	1.379	1.000	1.862
2002	126	1.209	1.448	1.000	2.049
2003	114	1.240	1.543	1.000	2.294
2004	102	1.274	1.658	1.000	2.639
2005	90	1.337	1.790	1.000	3.087
2006	78	1.418	1.987	1.000	3.643
2007	66	1.524	2.285	1.000	4.298
2008	54	1.615	2.719	1.000	5.115
2009	42	1.728	3.481	1.000	7.008
2010	30	1.901	5.151	1.000	11.563
2011	18	2.025	10.818	1.000	27.751
2012	6	4.455	757.260	2.080	555.020

⁽³⁾ From Exhibit 12

⁽⁴⁾ From Exhibit 13

⁽⁵⁾ From Exhibit 14

⁽⁶⁾ From Exhibit 15



USTIF Loss Fund Experience @ 06/30/12 Incurred Development - Loss

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
	Age in Months																		
Policy Period	6	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994	2,293,319	9,483,332	8,899,568	8,587,163	7,930,656	8,314,481	10,736,650	11,535,278	12,987,106	13,420,047	13,621,686	13,783,936	13,918,876	14,149,757	14,804,757	14,850,393	15,046,887	15,204,018	15,404,798
1995	8,613,250	16,098,768	18,298,725	19,905,459	21,046,453	24,235,853	30,196,463	33,211,371	35,802,138	37,475,351	38,358,906	40,998,671	42,354,370	44,963,740	46,000,516	45,651,955		47,133,584	10,101,100
1996	8,936,404	23,368,929	25,913,942	27,625,579	30,510,919	36,563,786	40,301,207	44,222,184	48,484,299	49,507,709	52,006,708	54,189,892	55,975,467	57,184,645	57,091,549	58,369,113		,,	
1997	12,183,729	27,861,716	28,259,518	36,177,302	42,526,638	47,668,066	57,301,838	61,349,601	64,189,876	65,467,840	67,806,573	68,583,281	70,477,256	71,766,471	72,414,114	72,038,696			
1998	19,943,710	35,996,986	41,851,859	51,656,812	60,571,036	68,716,024	78,270,421	83,788,081	88,194,303	92,675,198	93,892,790	94,387,396	96,041,089	97,415,284	98,289,793				
1999	26,009,771	42,286,868	52,273,156	65,412,219	83,690,530	93,546,446	96,396,129	101,152,488	107,169,674	109,940,818	112,281,362	113,503,042	115,006,533	116,114,764					
2000	18,092,663	31,208,525	39,242,788	46,202,717	53,727,961	60,561,432	62,671,231	64,115,685	64,428,489	65,452,269	66,893,820	68,463,377	68,437,679						
2001	16,125,130	42,623,490	49,903,528	54,128,193	60,019,616	65,645,806	69,282,911	70,125,237	73,221,447	75,070,881	76,907,829	79,654,357							
2002	27,341,744	41,824,436	43,658,109	46,933,913	51,841,755	55,112,330	56,245,550	59,407,302	61,309,632	62,084,385	63,968,298								
2003	11,730,000	24,991,591	29,680,371	30,587,380	32,048,460	32,270,718	34,380,712	36,594,209	38,197,103	39,113,273									
2004	21,620,000	40,404,425	40,479,491	48,636,015	47,958,998	47,745,263	51,467,210	54,710,996	54,060,009										
2005	13,735,000	30,634,789	29,431,767	29,602,249	32,601,798	33,741,333	35,239,796	36,736,479											
2006	11,575,000	22,574,518	20,831,916	22,126,220	23,345,645	24,336,754	27,160,957												
2007	9,955,000	20,225,486	20,703,206	24,435,623	26,181,452	27,704,644													
2008 2009	10,485,000	19,577,437 22,256,756	22,432,876 21,488,761	23,522,269 20,690,691	24,498,073														
2010	11,665,000 9,333,000	17,533,011	17,450,938	20,690,691															
2010	9,010,000	20,274,379	17,450,936																
2012	9,061,000	20,214,319																	
2012	9,001,000																		
Policy Period	6 to 18	18 to 30	30 to 42	42 to 54	54 to 66	66 to 78	78 to 90	90 to 102	102 to 114	114 to 126	126 to 138	138 to 150	150 to 162	162 to 174	174 to 186	186 to 198	198 to 210	210 to 222	
1994	4.135	0.938	0.965	0.924	1.048	1.291	1.074	1.126	1.033	1.015	1.012	1.010	1.017	1.046	1.003	1.013	1.010	1.013	
1995	1.869	1.137	1.088	1.057	1.152	1.246	1.100	1.078	1.047	1.024	1.069	1.033	1.062	1.023	0.992	1.019	1.013		
1996	2.615	1.109	1.066	1.104	1.198	1.102	1.097	1.096	1.021	1.050	1.042	1.033	1.022	0.998	1.022	1.015			
1997 1998	2.287 1.805	1.014 1.163	1.280 1.234	1.176 1.173	1.121 1.134	1.202 1.139	1.071 1.070	1.046 1.053	1.020 1.051	1.036 1.013	1.011 1.005	1.028 1.018	1.018 1.014	1.009	0.995				
1999	1.626	1.236	1.254	1.279	1.118	1.030	1.049	1.053	1.026	1.021	1.005	1.013	1.014	1.009					
2000	1.725	1.257	1.177	1.163	1.127	1.035	1.023	1.005	1.016	1.022	1.023	1.000	1.010						
2001	2.643	1.171	1.085	1.109	1.094	1.055	1.012	1.044	1.025	1.024	1.036	1.000							
2001	1.530	1.044	1.075	1.105	1.063	1.021	1.056	1.032	1.013	1.030	1.030								
2002	2.131	1.188	1.031	1.048	1.003	1.065	1.064	1.044	1.024	1.050									
2004	1.869	1.002	1.201	0.986	0.996	1.078	1.063	0.988	1.021										
2005	2.230	0.961	1.006	1.101	1.035	1.044	1.042												
2006	1.950	0.923	1.062	1.055	1.042	1.116													
2007	2.032	1.024	1.180	1.071	1.058														
2008	1.867	1.146	1.049	1.041															
2009	1.908	0.965	0.963																
2010	1.879	0.995																	
2011	2.250																		
3 yr. Weighted Avg.	2.002	1.034	1.062	1.056	1.044	1.076	1.057	1.019	1.020	1.025	1.022	1.011	1.013	1.006	1.003	1.016			
3 yr. Simple Avg.	2.012	1.036	1.064	1.056	1.045	1.079	1.057	1.021	1.021	1.026	1.023	1.010	1.014	1.005	1.003	1.016			
6 yr. Weighted Avg.	1.974	0.997	1.088	1.043	1.032	1.058	1.040	1.032	1.027	1.023	1.019	1.019	1.020	1.000	1.003	1.010			
5 yr. Simple Avg.	1.987	1.011	1.052	1.051	1.028	1.065	1.048	1.023	1.021	1.022	1.017	1.018	1.025	1.017					
All yr. Simple Avg.	2.131	1.075	1.107	1.093	1.085	1.110	1.060	1.052	1.028	1.026	1.026	1.019	1.024	1.017	1.003	1.016	1.012	1.013	
All yr. Weighted Avg.	1.968	1.089	1.127	1.118	1.091	1.086	1.055	1.045	1.027	1.026	1.023	1.018	1.020	1.011	1.003	1.016	1.013		
Weighed Avg. for Period 2004+	1.987	0.998	1.088	1.042	1.026	1.076	1.055	0.988											
Weighed Avg. for Period 2003+	2.002	1.022	1.079	1.043	1.023	1.074	1.057	1.010	1.024										
	6 to 18	18 to 30	30 to 42	42 to 54	54 to 66	66 to 78	78 to 90	90 to 102	102 to 114	114 to 126	126 to 138	138 to 150	150 to 162	162 to 174	174 to 186	186 to 198	198 to Ultimate*		
Prior Selected	2.000	1.065	1.110	1.080	1.060	1.070	1.065	1.050	1.028	1.025	1.025	1.022	1.020	1.020	1.020	1.020	1.069		
Selected Age-to-Age Factor	2.200	1.065	1.100	1.070	1.060	1.075	1.060	1.050	1.027	1.026	1.025	1.020	1.020	1.015	1.015	1.015	1.084		
Age-to-Ultimate	4.455	2.025	1.901	1.728	1.615	1.524	1.418	1.337	1.274	1.240	1.209	1.179	1.156	1.134	1.117	1.100	1.084		

Notes

The tail factor at age 198 was selected based on our professional judgment and a review of the indications under various curve fits (exponential and inverse power).



USTIF Loss Fund Experience @ 06/30/12

Paid Development - Loss (1) (2) (3) (4) (5) (6) (7) (8) (10) (11) (12) (13) (14) (15) (16) (17) (18) (19) (20) (9) Age in Months Policy Period 18 30 42 54 66 78 90 102 114 126 138 150 162 174 186 198 210 222 1994 26 549 1 085 543 2 641 954 4 124 329 5 084 843 5 722 553 7.242.469 8 316 696 9 155 065 9 847 402 10 410 633 10 843 786 11 300 869 11 611 420 13 170 559 13 536 456 13 869 548 14 164 610 14.480.115 1995 80.363 8.939.146 12.050.595 14,578,328 20.515.552 23.550.880 26,360,529 28,623,483 30.913.850 35.089.831 39,490,585 42,237,336 4.047.081 17.686.672 33.242.746 37.835.891 40.853.101 43.319.945 1996 378,046 5,771,167 11,223,864 16,143,606 19,774,295 24,111,356 27,926,570 31,769,564 35,128,689 38,581,188 41,889,846 45,280,494 47,736,241 49,698,931 50,662,724 52,230,107 53,343,725 1997 1998 1999 815,371 7,821,377 55,708,485 61,760,924 14,581,583 20,702,527 27,113,577 32,834,148 38,065,738 44,432,922 48,428,705 52,335,301 59,170,730 64,112,761 65,930,596 67,350,780 669,532 12.537.723 21.891.260 30,297,467 39.075.413 47,693,752 59,198,778 55.066.893 62,331,012 69.316.570 74,999,311 80.581.753 84,007,096 87,261,489 103,879,099 90.580.043 91,933,051 24,660,509 89,372,768 96,370,703 995,206 10.797.670 36,775,269 48,489,269 68,146,592 75.693.025 82.690.689 100.800.313 106.647.940 1,575,064 808,910 25,655,782 27,111,459 32,636,247 2000 2001 8.023.881 18.230.077 39.168.113 45 189 506 49.990.189 53,605,391 56.847.394 59 595 706 61,370,735 63,065,100 8,227,308 18,164,142 44,338,472 50,928,805 55,892,131 60,352,298 64,535,713 68,038,275 70,812,422 2002 2003 216.354 6 839 032 14 180 137 22 166 579 29 048 012 35 829 517 41 696 455 46 911 947 50 198 081 52 805 917 55.249.860 116,449 15,453,958 23,171,871 26,550,349 4,102,891 9,691,219 19,696,226 29,164,849 31,245,190 33,047,621 55,434 115,754 2004 2005 4.053.646 10.308.270 21.016.687 27.298.840 32,681,469 37 681 242 41.514.100 43,962,061 2006 2007 98 943 3 742 351 8 422 268 12 411 065 15 576 114 18 619 114 20.919.129 285,928 5,676,478 11,209,781 15,793,250 19,388,678 21,896,733 2008 2009 473.915 5.506.780 10.865.540 14 655 030 17,327,320 296,668 277,174 4,890,464 9,656,294 12,779,155 2010 4,103,941 8,577,291 2011 160,417 52,971 3,225,205 Policy Period 6 to 18 18 to 30 42 to 54 54 to 66 66 to 78 78 to 90 90 to 102 102 to 114 114 to 126 126 to 138 138 to 150 150 to 162 162 to 174 174 to 186 186 to 198 198 to 210 210 to 222 30 to 42 1994 40.888 2.434 1.125 1.057 1.042 1.027 1.028 1.025 1.022 1.213 1.219 1.211 1995 50.360 2.209 1.945 1.864 1.348 1.210 1.160 1.148 1.119 1.086 1.080 1.075 1.056 1.078 1.044 1.035 1.034 1.026 1.438 1.098 1.021 1996 15.266 1.158 1.138 1.106 1.086 1.081 1.054 1.041 1.019 1.031 1997 9 592 1 420 1 310 1 159 1 167 1 090 1 081 1.064 1.062 1 044 1.038 1.028 1 022 1.082 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 18.726 1.746 1.384 1.290 1.221 1.155 1.132 1.112 1.074 1.043 1.039 1.038 1.015 10.850 2.284 1.491 1.319 1.221 1.151 1.111 1.092 1.078 1.046 1.031 1.027 1.407 1.272 1.200 1.154 5.094 2.272 1.106 1.072 1.060 1.048 1.030 1.028 1.097 1.054 10.171 1.080 31.610 2.073 1.563 1.310 1.233 1.164 1.125 1.070 1.046 1.176 35.233 2.362 2.543 1.595 2.039 1.275 1.299 1.146 1.098 1.071 1.058 73.126 1.153 1.059 1.284 1.184 30.995 2.982 1.472 1.127 1.109 37.823 2.251 1.474 1.255 1.195 1.228 1.129 19.853 1.975 1.409 11.620 1.349 1.182 16.485 1.975 1.323 2010 14.806 2.090 2011 20.105 3 yr. Weighted Avg. 16.642 2.007 1.362 1.220 1.168 1.138 1.103 1.061 1.050 1.040 1.033 1.033 1.020 1.028 1.027 1.066 3 yr. Simple Avg. 6 yr. Weighted Avg. 17.132 17.040 2.013 2.160 1.222 1.169 1.135 1.103 1.060 1.050 1.039 1.032 1.034 1.360 1.511 1.067 1.077 1.021 1.029 1.027 5 yr. Simple Avg. 16 574 2.053 1.405 1.250 1 176 1 143 1 106 1.070 1 064 1.060 1 044 1 039 1 044 1 048 All yr. Simple Avg. 2.187 1.269 1.196 1.123 1.029 1.022 25.145 1.065 1.052 1.042 1.042 1.048 1.027 1.023 All yr. Weighted Avg. Weighed Avg. for Period 2004+ 13.973 2.122 1.475 1.281 1.205 1.153 1.120 1.105 1.087 1.074 1.066 1.050 1.039 1.039 1.029 1.028 1.027 1.025 1.022 1.058 Weighed Avg. for Period 2003+ 20.678 2 227 1 522 1 257 1 177 1 139 1 103 1.064 6 to 18 18 to 30 30 to 42 42 to 54 54 to 66 66 to 78 78 to 90 90 to 102 102 to 114 114 to 126 126 to 138 138 to 150 150 to 162 162 to 174 174 to 186 186 to 198 198 to Ultimate* Prior Selected 1.050 1.042 1.035 1.031 1.031 Selected Age-to-Age Factor 70.000 2.100 1.480 1.280 1.190 2.719 1.110 1.987 1.074 1.658 1.050 1.448 1.040 1.379 1.040 1.326 1.035 1.275 1.161 1.161

1.543

1.232

1.196

Age-to-Ultimate

757.260

10.818

The tail factor at age 198 was selected based on our professional judgment and a review of the indications under various curve fits (exponential and inverse power).

5.151

3.481

2.285

1.790



USTIF Loss Fund Experience @ 06/30/12 Reported Claim Count Development

	(4) (2) (3) (4) (5) (6) (7) (9) (0) (40) (41) (42) (42) (43) (44) (45) (45) (45) (47) (49) (40) (20)																		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
	Age in Months																		
Policy Period	6	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994	55	170	170	170	170	170	170	170	170	170	170	170	170	170	170	170	170	170	170
1995	168	389	389	389	389	389	389	389	389	389	389	389	389	389	389	389	389	389	
1996	165	383	383	383	383	383	383	383	383	383	383	383	383	383	383	383	383		
1997	198	433	433	433	433	433	433	433	433	433	433	433	433	433	433	433			
1998	267	529	529	529	529	529	529	529	529	529	529	529	529	529	529				
1999	375	574	574	574	574	574	574	574	574	574	574	574	574	574					
2000	224	356	356	356	356	356	356	356	356	356	356	356	356						
2001 2002	134 238	333 349	333																
2002	100	349 241	349 241	241	349 241	349 241	241	241	349 241	241	349								
2003	178	319	319	319	319	319	319	319	319	241									
2004	100	236	236	236	236	236	236	236	319										
2006	103	207	207	207	207	207	207	230											
2007	85	185	185	185	185	185	207												
2008	90	177	177	177	177	100													
2009	94	174	174	174	****														
2010	80	156	156																
2011	75	187																	
2012	89																		
Policy Period	6 to 18	18 to 30	30 to 42	42 to 54	54 to 66	66 to 78	78 to 90	90 to 102	102 to 114	114 to 126	126 to 138	138 to 150	150 to 162	162 to 174	174 to 186	186 to 198	198 to 210	210 to 222	
1994	3.091	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
1995 1996	2.315 2.321	1.000 1.000	1.000																
1997	2.187	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
1998	1.981	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000				
1999	1.531	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000					
2000	1.589	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000							
2001	2.485	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000								
2002	1.466	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000									
2003	2.410	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000										
2004	1.792	1.000	1.000	1.000	1.000	1.000	1.000	1.000											
2005	2.360	1.000	1.000	1.000	1.000	1.000	1.000												
2006	2.010	1.000	1.000	1.000	1.000	1.000													
2007 2008	2.176 1.967	1.000	1.000	1.000 1.000	1.000														
2008	1.851	1.000 1.000	1.000 1.000	1.000															
2010	1.950	1.000	1.000																
2011	2.493	1.000																	
2011	2. 100																		
3 yr. Weighted Avg.	2.076	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
3 yr. Simple Avg.	2.098	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
6 yr. Weighted Avg.	2.061	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000						
5 yr. Simple Avg.	2.088	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000					
All yr. Simple Avg.	2.110	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
Weighed Avg. for Period 2004+	2.039	1.000	1.000	1.000	1.000	1.000	1.000	1.000	4 000										
Weighed Avg. for Period 2003+	2.080	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000										
	6 to 18	18 to 30	30 to 42	42 to 54	54 to 66	66 to 78	78 to 90	90 to 102	102 to 114	114 to 126	126 to 138	138 to 150	150 to 162	162 to 174	174 to 186	186 to Ultimate			
Prior Selected	2.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			
Selected Age-to-Age Factor	2.080	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000				
Age-to-Ultimate	2.080	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000			



USTIF Loss Fund Experience @ 06/30/12 Paid Development - Expense

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Policy Period	Age in Months	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1996 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006	- - - - - - - - - - - - - - - - - - -	27,433 40,578 11,995 54,402 104,336 12,007 939 148,978 250,054 360,265 258,111 199,050	77,232 86,977 39,431 176,759 193,899 86,954 117,093 312,938 530,452 600,571 872,659 555,531	111,899 134,486 162,846 315,193 470,205 403,140 298,953 494,399 764,930 709,946 1,268,350 806,211 576,952	200,420 165,985 200,709 451,955 1,162,714 729,973 571,205 638,920 880,062 886,715 1,467,004 1,101,947 807,757	216,899 257,409 210,893 731,022 1,764,606 983,522 1,354,247 824,646 1,027,233 965,225 1,699,147 1,301,221 941,402	240,084 305,628 215,730 1,383,513 2,044,125 1,487,175 1,862,050 1,335,042 1,080,816 1,880,551 1,473,232	248,007 337,182 231,958 1,629,688 2,441,676 2,468,786 2,067,526 1,559,623 1,359,653 1,171,579 2,055,445 1,759,834	322,341 387,515 286,209 1,694,449 3,126,889 3,091,807 2,354,948 1,779,356 1,516,322 1,333,505 2,242,522	503,072 513,823 323,819 1,725,066 3,532,562 3,600,118 2,481,623 2,019,045 1,724,898 1,499,649	841,418 559,140 461,196 1,840,136 3,875,709 3,991,427 2,648,059 2,292,089 1,952,331	1,351,828 654,134 656,044 2,012,079 4,179,944 4,280,935 2,867,994 2,469,608	1,731,422 797,625 862,517 2,133,015 4,431,888 4,669,028 3,017,192	1,977,574 910,077 1,041,758 2,280,526 4,724,240 4,987,671	2,144,379 1,026,703 1,225,521 2,418,637 4,945,082	2,173,272 1,075,096 1,362,265 2,517,438	2,212,159 1,136,960 1,439,164	2,220,431 1,161,275	2,230,005
2007 2008 2009 2010 2011 2011	5,832 10,579 6,750 14,243 16,050 19,285	250,350 172,403 330,782 253,019 367,742	524,980 398,549 778,181 566,659	762,100 751,925 1,084,940	947,108 1,097,937	1,121,420	1,000,111												
Policy Period	6 to 18	18 to 30	30 to 42	42 to 54	54 to 66	66 to 78	78 to 90	90 to 102	102 to 114	114 to 126	126 to 138	138 to 150	150 to 162	162 to 174	174 to 186	186 to 198	198 to 210	210 to 222	
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011	6.260 150.028 21.317 5.863 30.387 13.746 15.143 42.927 16.297 49.005 17.764 22.912	2.815 2.143 3.287 3.249 1.858 7.242 124.700 2.101 2.121 1.667 3.381 2.791 2.217 2.097 2.312 2.353 2.240	1.449 1.546 4.130 1.783 2.425 4.636 2.553 1.580 1.442 1.182 1.453 1.451 1.680 1.452 1.887 1.394	1.791 1.234 1.233 1.434 2.473 1.811 1.911 1.292 1.151 1.249 1.157 1.367 1.400 1.243 1.460	1.082 1.551 1.051 1.617 1.518 1.347 2.371 1.291 1.167 1.089 1.158 1.181 1.165	1.107 1.187 1.023 1.893 1.158 1.512 1.375 1.619 1.137 1.120 1.107 1.132 1.095	1.033 1.103 1.075 1.178 1.194 1.660 1.110 1.168 1.164 1.084 1.093 1.195	1.300 1.149 1.234 1.040 1.281 1.252 1.139 1.141 1.115 1.138	1.561 1.326 1.131 1.018 1.130 1.164 1.054 1.135 1.138 1.125	1.673 1.088 1.424 1.067 1.097 1.109 1.067 1.135 1.132	1.607 1.170 1.422 1.093 1.078 1.073 1.083 1.077	1.281 1.219 1.315 1.060 1.060 1.091 1.052	1.142 1.141 1.208 1.069 1.066 1.068	1.084 1.128 1.176 1.061 1.047	1.013 1.047 1.112 1.041	1.018 1.058 1.056	1.004	1.004	
3 yr. Weighted Avg. 3 yr. Simple Avg. 6 yr. Weighted Avg. 5 yr. Simple Avg. All yr. Simple Avg. All yr. Weighted Avg. Weighed Avg. for Period 2004+ Weighed Avg. for Period 2003+	25.688 29.894 24.013 29.781 32.637 18.619 22.922 15.844	2.305 2.301 2.328 2.244 9.916 2.381 2.496 2.345	1.527 1.578 1.512 1.573 2.003 1.601 1.512 1.463	1.364 1.368 1.294 1.325 1.480 1.408 1.302 1.294	1.178 1.177 1.158 1.155 1.341 1.312 1.171 1.157	1.112 1.111 1.179 1.118 1.266 1.263 1.112 1.114	1.125 1.124 1.133 1.141 1.172 1.197 1.138 1.125	1.110 1.115 1.153 1.125 1.171 1.165 1.091 1.108	1.133 1.132 1.125 1.123 1.178 1.128	1.107 1.111 1.101 1.108 1.199 1.124	1.077 1.078 1.090 1.081 1.200 1.119	1.070 1.068 1.086 1.116 1.154 1.102	1.068 1.068 1.089 1.110 1.116 1.089	1.067 1.095 1.099 1.099 1.076	1.061 1.067 1.053 1.046	1.039 1.044 1.044 1.039	1.013 1.010	1.004 1.004	
Prior Selected	6 to 18 18.200	18 to 30 2.500	30 to 42 1.650	42 to 54 1.370	54 to 66 1.220	66 to 78 1.200	78 to 90 1.190	90 to 102 1.170	102 to 114 1.160	114 to 126 1.150	126 to 138 1.130	138 to 150 1.140	150 to 162 1.140	162 to 174 1.140	174 to 186 1.100	186 to 198 1.100	198 to Ultimate 1.145		
Selected Age-to-Age Factor Age-to-Ultimate	20.000 555.020	2.400 27.751	1.650 11.563	1.370 7.008	1.190 5.115	1.180 4.298	1.180 3.643	1.170 3.087	1.150 2.639	1.120 2.294	1.100 2.049	1.100 1.862	1.100 1.693	1.100 1.539	1.100 1.399	1.06 1.272	1.200 1.200		

Notes

The tail factor at age 198 was selected based on our professional judgment and a review of the indications under various curve fits (exponential and inverse power).



USTIF Loss Fund Experience @ 06/30/12 Closed Claim Counts

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Policy Period	Age in Months	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011	10 41 24 16 12 32 22 10 16 10 9 6 12 13 14 6 9 6	117 212 130 165 218 163 147 38 63 61 70 55 71 68 66 51 47 60	133 213 201 242 281 295 147 62 143 98 122 116 95 87 76 85	123 256 234 254 315 275 156 105 183 113 147 133 117 106 95	134 272 242 278 321 284 176 131 196 132 173 142 133 115	141 275 260 277 331 300 204 145 213 144 187 154 143	142 271 262 281 346 339 218 160 243 156 202 158 151	148 275 263 288 362 370 228 184 251 160 213	146 277 266 311 371 381 250 191 255 170 226	145 281 273 320 391 403 259 200 259 175	148 295 277 332 405 416 267 213 264	150 295 289 342 418 427 274 221	154 304 297 351 430 437 281	155 315 301 357 436 449	158 318 312 364 447	160 328 314 371	161 335 321	161 337	160



USTIF Loss Fund Experience @ 06/30/12 Open Claims

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Policy Period	Age in Months 6	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	45 127 141 182 255 343 202 124 222 90 169 94 91 72 76 88 71 69	53 177 253 268 311 411 209 295 286 180 249 181 136 117 111 123 109 127	37 176 182 191 248 279 209 271 206 143 197 124 101 90 90 98 71	47 133 149 179 214 299 200 228 166 128 172 103 90 79 82 80	36 117 141 155 208 290 180 202 153 109 146 94 74 70 69	29 114 123 156 198 274 152 188 136 97 132 82 64 61	28 118 121 152 183 235 138 173 106 85 117 78 56	22 114 120 145 167 204 128 149 98 81 106 71	24 112 117 122 158 193 106 142 94 71 93	25 108 110 113 138 171 97 133 90 66	22 94 106 101 124 158 89 120 85	20 94 94 91 111 147 82 112	16 85 86 82 99 137 75	15 74 82 76 93 125	12 71 71 69 82	10 61 69 62	9 54 62	9 52	10
2012	71	.21																	



USTIF Loss Fund Experience @ 06/30/12 Ratios of Paid to Incurred Loss

(1) (2)	((3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Age in I Policy Period 6		18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1995 0 1996 0 1997 0 1998 0 1999 0 2000 0 2001 0 2002 0 2003 0 2004 0 2005 0 2006 0 2007 0 2008 0 2009 0 2010 0 2011 0	.012 .009 .042 .067 .034 .038 .087 .050 .008 .010 .003 .003 .003 .009 .029 .045 .025 .030	0.114 0.251 0.241 0.281 0.348 0.255 0.193 0.164 0.100 0.117 0.166 0.281 0.281 0.220 0.234	0.297 0.489 0.433 0.516 0.523 0.472 0.465 0.364 0.325 0.325 0.325 0.255 0.364 0.404 0.541 0.484 0.449	0.480 0.605 0.584 0.572 0.587 0.562 0.555 0.501 0.472 0.505 0.432 0.532 0.561 0.623 0.618	0.641 0.693 0.648 0.638 0.645 0.579 0.605 0.560 0.615 0.569 0.620 0.667 0.741	0.688 0.730 0.659 0.689 0.694 0.633 0.647 0.675 0.650 0.718 0.684 0.709 0.765 0.790	0.675 0.679 0.693 0.664 0.704 0.707 0.721 0.735 0.741 0.772 0.732 0.766 0.770	0.721 0.709 0.718 0.724 0.744 0.748 0.780 0.797 0.790 0.797 0.759 0.814	0.705 0.736 0.725 0.754 0.786 0.772 0.832 0.824 0.819 0.818	0.734 0.764 0.779 0.799 0.809 0.813 0.869 0.860 0.851	0.764 0.806 0.805 0.822 0.858 0.858 0.891 0.885	0.787 0.811 0.836 0.863 0.890 0.888 0.896 0.889	0.812 0.828 0.853 0.876 0.909 0.903 0.921	0.821 0.841 0.869 0.893 0.930 0.918	0.890 0.858 0.887 0.910 0.935	0.912 0.895 0.895 0.935	0.922 0.908 0.901	0.932 0.919	0.940

Note - Loss data equals ratio of data in Exhibit 13 to data in Exhibit 12.



USTIF Loss Fund Experience @ 06/30/12 Ratios of Closed to Reported Claims

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
	in Months 6	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011	0.182 0.244 0.145 0.081 0.085 0.098 0.075 0.067 0.060 0.100 0.051 0.060 0.117 0.153 0.153 0.064 0.113	0.688 0.545 0.339 0.381 0.412 0.284 0.413 0.114 0.181 0.253 0.219 0.233 0.343 0.368 0.373 0.293 0.301 0.301	0.782 0.548 0.525 0.559 0.531 0.514 0.413 0.486 0.410 0.407 0.382 0.512 0.512 0.514 0.492 0.437	0.724 0.658 0.611 0.587 0.595 0.479 0.438 0.315 0.524 0.469 0.461 0.565 0.573 0.537	0.788 0.699 0.632 0.642 0.607 0.495 0.494 0.393 0.562 0.548 0.542 0.602 0.643 0.622	0.829 0.707 0.679 0.640 0.626 0.523 0.573 0.435 0.610 0.598 0.586 0.653 0.691	0.835 0.697 0.684 0.649 0.654 0.591 0.612 0.480 0.696 0.647 0.633 0.669 0.729	0.871 0.707 0.865 0.684 0.645 0.553 0.719 0.664 0.668 0.699	0.859 0.712 0.695 0.718 0.701 0.664 0.702 0.574 0.731 0.705	0.853 0.722 0.713 0.739 0.739 0.702 0.728 0.601 0.742 0.726	0.871 0.758 0.723 0.767 0.766 0.725 0.750 0.640 0.756	0.882 0.758 0.755 0.790 0.790 0.744 0.770 0.664	0.906 0.781 0.775 0.811 0.813 0.761 0.789	0.912 0.810 0.786 0.824 0.824 0.782	0.929 0.817 0.815 0.841 0.845	0.941 0.843 0.820 0.857	0.947 0.861 0.838	0.947 0.866	0.941

Note - Loss data equals ratio of data in Exhibit 16 to data in Exhibit 14.



USTIF Loss Fund Experience @ 06/30/12 Average Incurred Loss per Reported Claim

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Policy Period	Age in Months	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2011	41,697 51,269 54,160 61,534 74,696 69,359 80,771 120,337 114,881 117,300 121,461 137,350 112,379 117,118 116,500 124,096 116,663 120,133 101,809	55,784 41,385 61,015 64,346 68,047 73,671 87,664 119,841 103,700 126,660 109,056 109,056 109,052 110,607 1127,912 112,391 108,419	52,350 47,040 67,660 65,264 79,115 91,068 110,233 149,860 125,095 123,155 126,895 124,711 100,637 111,909 126,739 111,865	50,513 51,171 72,129 83,550 97,650 113,959 129,783 162,547 134,481 126,919 152,464 125,433 106,890 132,084 118,912	46,651 54,104 79,663 98,214 114,501 145,802 150,921 180,239 148,544 132,981 150,342 138,143 112,781 141,521 138,407	48,909 62,303 95,467 110,088 129,898 162,973 170,116 197,135 157,915 133,903 149,672 142,972 117,569 149,755	63,157 77,626 105,225 132,337 147,959 167,938 176,043 208,057 161,162 142,659 161,339 149,321 131,212	67,855 85,376 115,463 141,685 158,390 176,224 180,100 210,586 170,221 151,843 171,508 155,663	76,395 92,036 126,591 148,245 166,719 186,707 180,979 219,884 175,672 158,494 169,467	78,941 96,338 129,263 151,196 175,189 191,535 183,855 225,438 177,892 162,296	80,128 98,609 135,788 156,597 177,491 195,612 187,904 230,954 183,290	81,082 105,395 141,488 158,391 178,426 197,740 192,313 239,202	81,876 108,880 146,150 162,765 181,552 200,360 192,241	83,234 115,588 149,307 165,742 184,150 202,291	87,087 118,253 149,064 167,238 185,803	87,355 117,357 152,400 166,371	88,511 119,559 154,619	89,435 121,166	90,616

Note - Loss data equals ratio of data in Exhibit 12 to data in Exhibit 14.



USTIF Loss Fund Experience @ 06/30/12 Average Paid Loss per Closed Claim

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Policy Period	Age in Month 6	ıs 18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012	2,655 1,960 15,752 50,961 55,794 31,100 71,594 80,891 13,522 11,645 6,159 19,292 8,245 21,994 33,851 49,445 30,797 26,736 2,943	9,278 19,090 44,394 47,402 57,512 66,243 54,584 216,508 108,556 67,261 57,909 65,233 52,709 83,478 83,436 95,891 87,318 53,753	19,864 41,968 55,840 60,254 77,905 83,595 124,014 292,970 99,162 98,890 84,494 95,530 79,455 117,998 124,891 127,057 100,909	33,531 47,073 68,990 81,506 96,182 133,728 164,460 258,204 121,129 136,721 118,445 106,077 148,993 154,263 135,948	37,947 53,597 81,712 97,531 121,730 170,737 185,433 277,017 148,204 149,214 157,797 142,442 117,114 168,597 160,438	40,585 64,315 92,736 118,535 144,090 197,329 192,001 305,783 168,214 160,916 174,767 155,447 130,204 176,587	51,003 75,703 106,590 135,465 159,153 201,022 207,291 318,305 171,590 170,195 186,541 170,813 138,537	56,194 85,640 120,797 154,281 172,185 204,576 219,255 303,762 186,900 182,280 194,902 181,328	62,706 95,164 132,063 155,719 186,837 217,036 214,422 315,981 196,855 183,795 194,522	67,913 101,863 141,323 163,548 191,814 221,769 219,488 322,679 203,884 188,844	70,342 104,793 151,227 167,797 198,967 231,660 223,205 319,429 209,280	72,292 112,687 156,680 173,014 200,974 236,066 223,981 320,418	73,382 115,427 160,728 175,957 202,934 237,710 224,431	74,912 120,114 165,113 179,588 207,752 237,523	83,358 124,184 162,381 181,128 205,667	84,603 124,552 166,338 181,538	86,146 126,082 166,180	87,979 128,546	90,501

Note - Loss data equals ratio of data in Exhibit 13 to data in Exhibit 16.



USTIF Loss Fund Experience @ 06/30/12 Average Case Outstanding Loss

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Policy Period	Age in Month 6	s 18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010	50,373 67,188 60,698 62,464 75,585 72,929 81,770 123,518 122,186 129,039 127,601 144,886 126,111 134,293 131,725 129,186	158,449 68,089 69,556 74,777 75,432 76,616 110,931 116,597 122,327 116,048 145,987 149,431 138,472 124,350 126,763 141,189 123,202	169,125 53,179 80,715 71,612 80,486 98,970 100,539 117,120 143,097 139,784 153,153 151,068 122,868 105,483 128,526 120,739 124,981	94,954 59,059 77,060 86,451 99,810 95,776 102,735 118,494 149,201 118,230 160,577 134,457 107,946 109,397 108,137 98,894	79,050 55,283 76,146 99,439 103,344 117,176 117,477 148,979 113,323 141,508 131,650 104,994 97,040 103,924	89,377 57,449 101,239 95,089 106,173 125,356 140,746 113,337 141,785 93,803 114,120 119,543 89,338 95,212	124,792 82,042 102,270 126,553 126,795 120,211 126,679 106,093 137,256 92,122 117,829 105,787 111,461	146,299 84,741 103,772 116,667 128,485 124,801 110,355 95,524 127,504 127,504 96,018	159,668 84,300 114,151 129,190 119,479 126,834 102,105 90,628 118,208 97,914 108,580	142,906 81,962 99,332 116,217 128,086 120,281 88,710 79,212 103,094 91,904	145,957 79,203 95,442 119,783 107,347 100,700 82,001 73,913 102,570	147,008 82,510 94,781 103,435 93,516 86,413 86,496 78,946	163,625 85,465 95,805 106,297 88,683 81,222 71,634	169,222 96,322 91,289 100,707 73,497 75,735	136,183 91,689 90,547 93,964 77,521	131,394 78,670 88,971 75,612	130,815 79,095 94,767	115,490 73,339	92,468
2011 2012	128,255 126,874	134,245																	

Note - The above values can be calculated according to the following formula: (Exhibit 12 - Exhibit 13) / (Exhibit 14 - Exhibit 16)



USTIF Loss Fund Experience @ 06/30/12 Ratios of Paid ALAE to Paid Loss

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
Policy Period	Age in Months	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011	0.000 0.000 0.000 0.000 0.000 0.000 0.000 0.001 0.054 0.528 0.153 0.125 0.103 0.020 0.022 0.023	0.025 0.010 0.002 0.007 0.008 0.001 0.000 0.018 0.035 0.064 0.055 0.041 0.044 0.031 0.068	0.029 0.010 0.004 0.012 0.009 0.004 0.006 0.017 0.037 0.062 0.085 0.052 0.041 0.047 0.037	0.027 0.011 0.010 0.015 0.016 0.011 0.012 0.018 0.035 0.046 0.060 0.051 0.048 0.055 0.048	0.039 0.011 0.010 0.017 0.030 0.015 0.018 0.030 0.045 0.054 0.054 0.055 0.065 0.049	0.038 0.015 0.009 0.022 0.037 0.017 0.019 0.029 0.042 0.052 0.054 0.051	0.033 0.015 0.008 0.036 0.037 0.022 0.041 0.026 0.028 0.041 0.050 0.055 0.049	0.030 0.014 0.007 0.037 0.039 0.033 0.041 0.028 0.029 0.040 0.050	0.035 0.015 0.008 0.035 0.045 0.037 0.044 0.029 0.030 0.043	0.051 0.018 0.008 0.033 0.047 0.040 0.044 0.031 0.033 0.045	0.081 0.018 0.011 0.033 0.048 0.041 0.044 0.034	0.125 0.020 0.014 0.034 0.050 0.042 0.047 0.035	0.153 0.023 0.018 0.035 0.051 0.045 0.048	0.170 0.024 0.021 0.036 0.052 0.047	0.163 0.026 0.024 0.037 0.054	0.161 0.026 0.026 0.037	0.159 0.027 0.027	0.157 0.027	0.154

Note - Loss data equals ratio of data in Exhibit 15 to data in Exhibit 13.



USTIF Loss Fund Experience @ 06/30/12 Average Paid ALAE per Reported Claim

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)
	Age in Months								400		400	400	450	400		400	400		
Policy Period	6	18	30	42	54	66	78	90	102	114	126	138	150	162	174	186	198	210	222
1994	-	161	454	658	1,179	1,276	1,412	1,459	1,896	2,959	4,950	7,952	10,185	11,633	12,614	12,784	13,013	13,061	13,118
1995	-	104	224	346	427	662	786	867	996	1,321	1,437	1,682	2,050	2,340	2,639	2,764	2,923	2,985	
1996	-	31	103	425	524	551	563	606	747	845	1,204	1,713	2,252	2,720	3,200	3,557	3,758		
1997	-	126	408	728	1,044	1,688	3,195	3,764	3,913	3,984	4,250	4,647	4,926	5,267	5,586	5,814			
1998	-	197	367	889	2,198	3,336	3,864	4,616	5,911	6,678	7,326	7,902	8,378	8,931	9,348				
1999	-	21	151	702	1,272	1,713	2,591	4,301	5,386	6,272	6,954	7,458	8,134	8,689					
2000	1	3	329	840	1,605	3,804	5,230	5,808	6,615	6,971	7,438	8,056	8,475						
2001	7	447	940	1,485	1,919	2,476	4,009	4,684	5,343	6,063	6,883	7,416							
2002	49	716	1,520	2,192	2,522	2,943	3,346	3,896	4,345	4,942	5,594								
2003	614	1,495	2,492	2,946	3,679	4,005	4,485	4,861	5,533	6,223									
2004	48	809	2,736	3,976	4,599	5,326	5,895	6,443	7,030										
2005	145	843	2,354	3,416	4,669	5,514	6,243	7,457											
2006	99	748	1,659	2,787	3,902	4,548	4,978												
2007	69	1,353	2,838	4,119	5,120	6,062													
2008	118	974	2,252	4,248	6,203														
2009	72	1,901	4,472	6,235															
2010	178	1,622	3,632																
2011	214	1,967																	
2012	217																		

Note - Loss data equals ratio of data in Exhibit 15 to data in Exhibit 14.



USTIF Loss Fund Experience @ 06/30/12 Data Summary - Loss Summary

(1) (2) (4) (5) (3) Loss ALAE Case Reserve **Policy Period** Paid **Case Incurred** Paid 1994 14,480,115 924,683 15,404,798 2,230,005 1995 43,319,945 3,813,639 47,133,584 1,161,275 1996 53,343,725 5,875,528 59,219,253 1,439,164 1997 67,350,780 4,687,916 72,038,696 2,517,438 1998 91,933,051 6,356,742 98,289,793 4,945,082 1999 106,647,940 9,466,824 116,114,764 4,987,671 2000 63,065,100 5,372,579 68,437,679 3,017,192 2001 70,812,422 8,841,935 79.654.357 2,469,608 2002 55,249,860 8,718,438 63,968,298 1,952,331 2003 39,113,273 33,047,621 6,065,652 1,499,649 2004 43,962,061 54,060,009 2,242,522 10,097,948 2005 29,919,189 6,817,290 36,736,479 1,759,834 2006 20,919,129 6,241,828 27,160,957 1,030,471 2007 21,896,733 5,807,911 27,704,644 1,121,420 2008 17,327,320 7,170,753 24,498,073 1,097,937 2009 12,779,155 7,911,536 20,690,691 1,084,940 2010 8,577,291 8,873,647 17,450,938 566,659 2011 3,225,205 17,049,174 20.274.379 367,742 2012 52,971 9,061,000 9,008,029 19,285 Total 757,909,613 139,102,052 897,011,665 35,510,225

⁽²⁾ Based on client data.

⁽³⁾ Based on client data.

^{(4) = (2) + (3)}

⁽⁵⁾ Based on client data.



USTIF Loss Fund Experience @ 06/30/12 Data Summary - Number of Open Claims at Prior Valuations

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1			Nui	mber of Open Claims	as of:		
Policy Period	6/30/2006	6/30/2007	6/30/2008	6/30/2009	6/30/2010	6/30/2011	6/30/2012
1994	16	15	12	10	9	9	10
1995	94	85	74	71	61	54	52
1996	106	94	86	82	71	69	62
1997	113	101	91	82	76	69	62
1998	158	138	124	111	99	93	82
1999	204	193	171	158	147	137	125
2000	138	128	106	97	89	82	75
2001	188	173	149	142	133	120	112
2002	153	136	106	98	94	90	85
2003	128	109	97	85	81	71	66
2004	197	172	146	132	117	106	93
2005	181	124	103	94	82	78	71
2006	91	136	101	90	74	64	56
2007	n/a	72	117	90	79	70	61
2008	n/a	n/a	76	111	90	82	69
2009	n/a	n/a	n/a	88	123	98	80
2010	n/a	n/a	n/a	n/a	71	109	71
2011	n/a	n/a	n/a	n/a	n/a	69	127
2012	n/a	n/a	n/a	n/a	n/a	n/a	71
Total	1,767	1,676	1,559	1,541	1,496	1,470	1,430

(2) - (8) From Exhibit 17.



USTIF Loss Fund Experience @ 06/30/12 Data Summary - Claim Counts

Policy Period	Closed Claim Counts	Open Claim Counts	Reported Claim Counts
1994	160	10	170
1995	337	52	389
1996	321	62	383
1997	371	62	433
1998	447	82	529
1999	449	125	574
2000	281	75	356
2001	221	112	333
2002	264	85	349
2003	175	66	241
2004	226	93	319
2005	165	71	236
2006	151	56	207
2007	124	61	185
2008	108	69	177
2009	94	80	174
2010	85	71	156
2011	60	127	187
2012	18	71	89
Total	4,057	1,430	5,487

⁽²⁾ Based on client data.

⁽³⁾ Based on client data.

^{(4) = (2) + (3)}



USTIF Loss Fund Experience @ 8/7/2011 Data Summary - Fixed Price Contracts Through Close

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)
	1					Year	Entered Int	o Since Pol	icy Year In	ception					I	
Policy Period	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Total
1998	n/a	n/a	n/a	n/a	n/a	n/a	0	0	1	6	2	6	3	1	2	21
1999	n/a	n/a	n/a	n/a	n/a	0	0	3	8	5	2	5	2	2		27
2000	n/a	n/a	n/a	n/a	1	0	3	1	3	1	2	0	2			13
2001	n/a	n/a	n/a	0	0	2	2	2	3	4	2	1				16
2002	n/a	n/a	0	2	0	1	3	3	1	2	0					12
2003	n/a	0	1	6	0	1	4	0	2	0						14
2004	0	2	4	3	4	1	3	0	1							18
2005	0	3	3	7	4	5	3	3								28
2006	0	1	5	4	4	1	0									15
2007	0	3	4	1	1	1										10
2008	0	1	1	2	5											9
2009	0	1	3	1												5
2010	0	3	1													4
2011	0	0														0
2012	0															0
Total	0	14	22	26	19	12	18	12	19	18	8	12	7	3	2	192

⁽²⁾ through (16) Incremental counts based on client data.

⁽¹⁷⁾ Sum of (2) through (16).

Note: Values on last diagonal represent 9 months of data.

There are four records with missing contract year that are not included above.



Appendix



Loss and Expense Projections Incurred by Fiscal Year

(1) (2) (3) (4) (5)

Fiscal Year	Total Revenue	Estimated Total Annual Cost	Underwriting Income	Cumulative Underwriting Income
7/1/12 - 6/30/13	285,500	305,050	(19,550)	(19,550)
7/1/13 - 6/30/14	285,500	316,202	(30,702)	(50,252)
7/1/14 - 6/30/15	285,500	327,766	(42,266)	(92,518)
7/1/15 - 6/30/16	285,500	339,756	(54,256)	(146,774)
7/1/16 - 6/30/17	285,500	352,188	(66,688)	(213,462)
7/1/17 - 6/30/18	285,500	365,079	(79,579)	(293,041)
7/1/18 - 6/30/19	285,500	378,447	(92,947)	(385,987)
7/1/19 - 6/30/20	285,500	392,307	(106,807)	(492,795)
7/1/20 - 6/30/21	285,500	406,681	(121,181)	(613,975)
7/1/21 - 6/30/22	285,500	421,585	(136,085)	(750,061)
Total	2,855,000	3,605,061	(750,061)	

⁽²⁾ From Appendix Exhibit 3 with a 0% trend going forward.

⁽³⁾ From Appendix Exhibit 2.

⁽⁴⁾ Equals (2) - (3).

⁽⁵⁾ From (4).



Loss and Expense Projections Incurred by Fiscal Year

(1)	(2)	(3)	(4)	(5)	(6)	(7)

Fiscal Year	Tanks-Installed	Loss Rate	Estimated Annual ALAE	Estimated Annual Loss and ALAE	Estimated ULAE	Estimated Total Annual Cost
7/1/12 - 6/30/13	260	950	37,050	284,050	21,000	305,050
7/1/13 - 6/30/14	260	983	38,717	294,362	21,840	316,202
7/1/14 - 6/30/15	260	1,018	40,460	305,052	22,714	327,766
7/1/15 - 6/30/16	260	1,053	42,280	316,134	23,622	339,756
7/1/16 - 6/30/17	260	1,090	44,183	327,621	24,567	352,188
7/1/17 - 6/30/18	260	1,128	46,171	339,530	25,550	365,079
7/1/18 - 6/30/19	260	1,168	48,249	351,875	26,572	378,447
7/1/19 - 6/30/20	260	1,209	50,420	364,673	27,635	392,307
7/1/20 - 6/30/21	260	1,251	52,689	377,941	28,740	406,681
7/1/21 - 6/30/22	260	1,295	55,060	391,695	29,890	421,585
Total	2,600		455,278	3,352,932	252,128	3,605,061

⁽²⁾ From Appendix Exhibit 6 for 2012 (0% trend per annum thereafter).

⁽³⁾ From Appendix Exhibit 4-1 for 2012 (3.5% trend per annum thereafter).

⁽⁴⁾ From the projections in the USTIF Loss Fund analysis.

⁽⁵⁾ Equals (2) times (3) + (4).

⁽⁶⁾ Value for 2012 selected based on discussions with the PA Insurance Department. Trended at 4% thereafter.

⁽⁷⁾ Sum of (5) and (6).



Estimated Revenue for the Period 7/1/2012 - 6/30/2013

	Number of Licenses or				
Туре	Activities	Fees	Revenue		
Company Fees	221	1,000	221,000		
Activity - Removal	500	15	7,500		
Activity - Major Modifications	880	50	44,000		
Activity - Installations	260	50	13,000		
		Total	285,500		

⁽²⁾ From Appendix Exhibit 6 with the Number of Licenses provided by the PA Insurance Department.

⁽³⁾ From the current fee structure.

⁽⁴⁾ Equals (2) times (3)



Estimation of Prospective Loss Rate

(1)	(2)	(3)	(4)	(5)
` ,	` ,	` ,	` ,	` '

Calendar or Fiscal Year	Indicated Ultimate	Ultimate Trended to 2012/13	Tanks-Installed	Loss per Tank
1/1/02 - 6/30/02	0	0	86	0
7/1/02 - 6/30/03	80,735	113,884	461	247
7/1/03 - 6/30/04	167,225	227,911	334	682
7/1/04 - 6/30/05	0	0	314	0
7/1/05 - 6/30/06	0	0	261	0
7/1/06 - 6/30/07	0	0	220	0
7/1/07 - 6/30/08	0	0	232	0
7/1/08 - 6/30/09	0	0	275	0
7/1/09 - 6/30/10	105,255	116,698	241	484
7/1/10 - 6/30/11	1,285,233	1,376,773	242	5,689
7/1/11 - 6/30/12	841,547	871,001	292	2,983
Total	2,479,994	2,706,268	2,958	915
Control	2,479,994		2,958	
		,	Average: 7/1/2002 - 7/31/2012	942
		,	Average: 7/1/2004 - 7/31/2012	1,138
		Prior Sele	cted Loss Rate (2011 Review)	610
			Selected Loss Rate	950

⁽²⁾ From Appendix Exhibit 4-2.

⁽³⁾ Trended at 3.5% per annum.

⁽⁴⁾ From Appendix Exhibit 6.

⁽⁵⁾ Equals (3) divided by (4).



Estimation of Ultimate TIIP Losses

(1)	(2)	(3)	(4)	(5)	(6) (2) + (1-(3))*(4)x (12)	(7) see note
Calendar or Fiscal Year	Reported Loss at 7/31/12	Expected % Reported at 7/31/2012	Revenue	Loss Development Estimate	BF Loss Estimates	Indicated Ultimate
1/1/02 - 6/30/02	0	83%	208,026	0	27,598	0
7/1/02 - 6/30/03	80,735	82%	348,561	98,619	131,303	80,735
7/1/03 - 6/30/04	125,000	80%	325,583	156,725	177,725	167,225
7/1/04 - 6/30/05	0	78%	320,096	0	57,290	0
7/1/05 - 6/30/06	0	73%	310,424	0	66,519	0
7/1/06 - 6/30/07	0	69%	300,471	0	75,054	0
7/1/07 - 6/30/08	0	64%	299,774	0	87,371	0
7/1/08 - 6/30/09	0	60%	327,028	0	103,716	0
7/1/09 - 6/30/10	50,000	56%	286,278	89,826	151,542	105,255
7/1/10 - 6/30/11	1,172,000	51%	290,385	2,286,494	1,285,233	1,285,233
7/1/11 - 6/30/12	700,000	38%	286,120	1,834,327	841,547	841,547
Total	2,127,735		3,302,746	4,465,992	3,004,896	2,479,994
Control	2,127,735		3,302,746			

⁽²⁾ From Appendix Exhibit 5.

Although not reflected above, we have been informed that the reported loss for 2010/11 has been reduced by approx. \$168K due to a recent settlement.

⁽³⁾ Per USTIF loss development factors.

⁽⁴⁾ From Appendix Exhibit 6.

⁽⁵⁾ Equals (2) divided by (3).

⁽⁶⁾ Assumes a 20% expense to revenue ratio based on the assumptions in the USTIF analysis (includes a provision for ULAE).

⁽⁷⁾ Equals (2) if there are no open or appealed cases and equals (6) for 2010-2012. Otherwise, equals the average of (5) and (6).



Summary of TIIP Data as of July 31, 2012

(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Number of Claims by Type				J	
Calendar or Fiscal Year	Open	Appealed	Closed or Withdrawn	Total	Paid ALAE Expense Amounts	Reported Loss
1/1/02 - 6/30/02	-	-	-	-	-	-
7/1/02 - 6/30/03	-	-	5	5	54,247	80,735
7/1/03 - 6/30/04	1	-	3	4	26,397	125,000
7/1/04 - 6/30/05	-	-	-	-	-	-
7/1/05 - 6/30/06	-	-	-	-	-	-
7/1/06 - 6/30/07	-	-	2	2	-	-
7/1/07 - 6/30/08	-	-	1	1	-	-
7/1/08 - 6/30/09	-	-	-	-	-	-
7/1/09 - 6/30/10	1	1	-	2	-	50,000
7/1/10 - 6/30/11	3	-	-	3	96,294	1,172,000
7/1/11 - 6/30/12	3	-	3	6	50,289	700,000
Total	8	1	14	23	227,227	2,127,735
Control	8	1	14	23	227,227	2,127,735

^{(2) - (4)} Based on client data.

⁽⁵⁾ Sum of (2) through (4).

^{(6) &}amp; (7) Based on client data.



Exposure Summary - By Period

(1)	(2) (3)		(4)	(5)	
	Activities				
Calendar or Fiscal Year	Tanks-Removed or Closed	Tanks-Major Modifications	Tanks-Installed	Total Fee Revenue	
1/1/02 - 6/30/02	239	99	86	208,026	
7/1/02 - 6/30/03	783	559	461	348,561	
7/1/03 - 6/30/04	973	561	334	325,583	
7/1/04 - 6/30/05	817	681	314	320,096	
7/1/05 - 6/30/06	646	569	261	310,424	
7/1/06 - 6/30/07	513	476	220	300,471	
7/1/07 - 6/30/08	522	489	232	299,774	
7/1/08 - 6/30/09	580	822	275	327,028	
7/1/09 - 6/30/10	475	725	241	286,278	
7/1/10 - 6/30/11	529	907	242	290,385	
7/1/11 - 6/30/12	418	885	292	286,120	
Total	6,495	6,773	2,958	3,302,746	
(6a) Indication #1 for 7/1/12 - 6/30/13	431	1,036	272		
(6b) Indication #2 for 7/1/12 - 6/30/13	399	930	274		
(6c) Average for 7/1/06 - 6/30/12	506	717	250		
(6d) Average for 7/1/08 - 6/30/12	501	835	263		

500

880

260

(7) Selected for 7/1/12 - 6/30/13

^{(2) - (5)} Based on client data.

⁽⁶a) Based on Linear Regression for 2005 - 2011.

⁽⁶b) Based on Linear Regression for 2008 - 2011.

⁽⁶c) and (6d) Simple Averages

⁽⁷⁾ Selected based on actuarial judgment and discussions with the client.